# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of report (Date of earliest event reported): January 29, 2020

# **Red River Bancshares, Inc.**

(Exact name of registrant as specified in its charter)

Louisiana (State or other jurisdiction of incorporation) 001-38888 (Commission File Number) 72-1412058 (I.R.S. Employer Identification No.)

1412 Centre Court Drive, Suite 402 Alexandria, Louisiana (Address of principal executive offices)

71301 (Zip code)

Registrant's telephone number, including area code: (318) 561-5028

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Exchange Act:

	Trading	Name of each exchange
Title of each class	Symbol(s)	on which registered
Common Stock, no par value	RRBI	The Nasdaq Stock Market, LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act 🛛

#### Item. 2.02 Results of Operations and Financial Condition.

On January 29, 2020, Red River Bancshares, Inc. (the "Company") issued a press release announcing its financial results for the fourth quarter and year ended December 31, 2019. A copy of the press release is attached hereto as Exhibit 99.1, which is incorporated herein by reference.

As provided in General Instruction B.2 to Form 8-K, the information furnished in Item 2.02 and Exhibit 99.1 of this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item. 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following is furnished as an exhibit to this Current Report on Form 8-K.

#### Exhibit Number Description of Exhibit

99.1 Press Release issued by Red River Bancshares, Inc., dated January 29, 2020

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: January 29, 2020

## **RED RIVER BANCSHARES, INC.**

By: /s/ Isabel V. Carriere

Isabel V. Carriere, CPA, CGMA Executive Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

Exhibit 99.1

### Red River Bancshares, Inc. Reports Fourth Quarter and Year-End 2019 Financial Results

Alexandria, Louisiana, January 29, 2020, (GLOBE NEWSWIRE) -- Red River Bancshares, Inc. (the "Company"), (Nasdaq: RRBI), the holding company for Red River Bank (the "Bank"), announced today its financial results for the fourth quarter and year ended 2019.

Net income for the fourth quarter of 2019 was \$6.7 million, or \$0.92 per diluted common share ("EPS"), a decrease of \$104,000, or 1.5%, compared to \$6.8 million, or \$0.93 EPS, for the third quarter of 2019, and an increase of \$592,000, or 9.6%, compared to \$6.2 million, or \$0.91 EPS, for the fourth quarter of 2018.

Net income for the twelve months ended December 31, 2019, was \$24.8 million, or \$3.49 EPS, an increase of \$1.8 million, or 7.7%, compared to \$23.1 million, or \$3.41 EPS, for the twelve months ended December 31, 2018.

#### Fourth Quarter 2019 Performance and Operational Highlights

- Net income was \$6.7 million, which was \$104,000, or 1.5%, lower compared to the third quarter of 2019. This resulted in a quarterly return on assets of 1.37% and a quarterly return on equity of 10.72%.
- The fourth quarter of 2019 benefited from a \$71,000 dividend from a Small Business Investment Company ("SBIC") limited partnership and \$132,000 from nonrecurring operating expense reductions.
- The net interest margin, fully tax equivalent basis ("FTE"), decreased by five basis points to 3.50% for the fourth quarter of 2019 compared to 3.55% for the prior quarter. The net interest margin was negatively impacted by the three Federal Reserve rate decreases which occurred in the third and fourth quarters of 2019.
- As of December 31, 2019, the Company had \$1.99 billion of assets. Assets increased 2.5% from September 30, 2019, and 6.9% from December 31, 2018.
- Loans held for investment ("HFI") increased 1.8% from September 30, 2019, and 8.3% from December 31, 2018.
- Deposits increased 2.6% from September 30, 2019, and 4.6% from December 31, 2018. The increase in deposits during the fourth quarter was primarily attributable to the seasonal inflow of funds from public entity customers.
- As of December 31, 2019, the loans HFI to deposits ratio was 83.60%, and the noninterest-bearing deposits to total deposits ratio was 33.98%.
- The nonperforming assets ("NPA(s)") to total assets ratio improved to 0.33% as of December 31, 2019, from 0.41% as of September 30, 2019.
- The net charge-offs to average loans ratio was 0.02% for the quarter ended December 31, 2019, and 0.03% for the year ended December 31, 2019.
- The Bank did not have an FDIC insurance assessment for the third or fourth quarters of 2019.
- As part of our continued Southwest Louisiana market expansion, in the fourth quarter of 2019, we purchased a banking center location and added to
  our lending team in the Southwest Louisiana market. The purchased property is located in Sulphur, Louisiana. Sulphur encompasses the western
  portion of the Lake Charles metropolitan statistical area ("MSA") and is home to many major industrial projects, either completed or under construction
  in Southwest Louisiana, over the past few years. We expect to open a full-service banking center at the Sulphur location late in the first quarter of
  2020, pending receipt of all regulatory approvals. The addition to our lending team included hiring an experienced, longtime Southwest Louisiana
  banker and community leader to join the Red River Bank commercial banking team.

Blake Chatelain, President and Chief Executive Officer stated, "We are pleased with our 2019 accomplishments, growth, and financial results. Our initial public offering and selection to be included in the Russell 2000 Index were significant milestones for our shareholders, customers, and employees. In 2019, we expanded organically throughout Louisiana, increasing our balance sheet to almost \$2.0 billion in assets. Net income also increased 7.7% compared to the prior year. We mitigated the impact of the three Federal Reserve rate decreases in the second half of 2019 with diligent balance sheet management and pricing strategies. Also, asset quality levels improved with the NPAs to total assets ratio decreasing to 0.33% as of year end, the lowest it has been in 11 quarters."

Mr. Chatelain added, "Our organic expansion in the Southwest Louisiana market is part of our continued commitment to, and investment in providing banking services throughout Louisiana. We are pleased to have purchased the Sulphur property and to have expanded our banking team in this area. We look forward to opening this property as our second banking center location in southwest Louisiana as quickly as possible and expanding our customer base in this vibrant market."

#### Net Interest Income and Net Interest Margin (FTE)

Net interest income for the fourth quarter of 2019 was \$16.3 million, which was \$149,000, or 0.9%, higher than the third quarter of 2019. The increase in net interest income was due to a \$146,000 decrease in interest expense. The junior subordinated debentures were paid off in the third quarter of 2019, resulting in a \$73,000 reduction in debenture interest expense. Additionally, interest expense relating to interest-bearing deposits decreased by \$73,000.

The net interest margin (FTE) was negatively impacted by the three Federal Reserve rate decreases which occurred in the third and fourth quarters of 2019. The net interest margin (FTE) was 3.50% for the fourth quarter of 2019 compared to 3.55% for the prior quarter. The effect of the lower interest rate environment was mitigated by managing loan and deposit pricing strategies and adjusting the investment portfolio composition.

The yield on loans decreased eight basis points due to the impact of the lower interest rate environment on new, renewed, and floating rate loans. As of December 31, 2019, floating rate loans were 15.8% of the loan portfolio. The yield on federal funds sold decreased 54 basis points. Partially offsetting these decreases, the yield on taxable securities improved four basis points due to a portfolio realignment completed in the fourth quarter of 2019. The resulting yield on earning assets was 3.97% for the fourth quarter of 2019 compared to 4.06% for the third quarter of 2019.

The rate on interest-bearing deposits decreased four basis points due to lower rates on new and renewed time deposits, combined with a slight decrease in rates on certain interest-bearing transaction deposit accounts. The cost of deposits was 0.57% for the fourth quarter of 2019 compared to 0.60% for the third quarter of 2019.

#### Noninterest Income

Noninterest income totaled \$4.2 million for the fourth quarter of 2019, a decrease of \$197,000, or 4.5%, compared to \$4.4 million for the previous quarter. The decrease was mainly due to lower mortgage loan income, partially offset by higher service charges on deposit accounts and a dividend from an SBIC limited partnership.

Mortgage loan income decreased \$198,000, or 19.5%, in the fourth quarter of 2019, compared to the previous quarter. This decrease was due in part to a decline in activity related to seasonality of mortgage demand, as well as the stabilization of mortgage rates during the fourth quarter.

Service charges on deposit accounts increased \$75,000, or 6.3%, for the fourth quarter of 2019, compared to the prior quarter. This increase was due greater customer volume and activity.

SBIC income increased by \$46,000 in the fourth quarter of 2019, or 33.1%, from the third quarter of 2019. This increase was a result of a \$71,000 dividend received in the fourth quarter of 2019 from an SBIC limited partnership of which Red River Bank is a member. No dividend was received in the third quarter of 2019.

#### **Operating Expenses**

Operating expenses remained consistent at \$11.9 million when comparing the third and the fourth quarters of 2019. As a result of our expansion, personnel and occupancy expenses increased. These higher expenses were offset by nonrecurring reductions throughout various expense categories.

Personnel expenses totaled \$7.1 million for the fourth quarter of 2019, up \$141,000, or 2.0%, from the third quarter of 2019. This increase was due to additional staff resulting from our expansion in the Northshore and Southwest Louisiana markets, annual self-insurance administrative fees, and other compensation adjustments.

Occupancy and equipment expenses totaled \$1.3 million for the fourth quarter of 2019, up \$69,000, or 5.8%, from the third quarter of 2019. This increase was primarily due to opening the Covington banking center in the Northshore market and normal property maintenance.

Data processing expense totaled \$462,000 for the fourth quarter of 2019, down \$17,000, or 3.5%, from the third quarter of 2019. This decrease was due to receipt of a \$39,000 nonrecurring refund from our data processing center in the fourth quarter.

Other taxes totaled \$346,000 for the fourth quarter of 2019, down \$79,000, or 18.6%, from the third quarter of 2019. The State of Louisiana bank stock tax expense was lower due to a \$53,000 nonrecurring year-end adjustment.

Loan and deposit expenses totaled \$247,000 for the fourth quarter of 2019, down \$38,000, or 13.3%, from the third quarter of 2019. This decrease was primarily attributed to the receipt of a \$40,000 negotiated rebate from a vendor.

Other operating expenses totaled \$895,000 for the fourth quarter of 2019, down \$45,000, or 4.8%, from the third quarter of 2019. This reduction was primarily related to a \$67,000 decrease in expenses associated with other real estate owned.

#### Loans and Asset Quality

Loans HFI as of December 31, 2019, were \$1.44 billion, an increase of \$25.8 million, or 1.8%, from September 30, 2019. The increase in loans in the fourth quarter of 2019 was primarily due to normal loan origination activity spread across all of our markets, with our newer markets experiencing the most growth. Energy related credits were 2.2% of loans HFI as of December 31, 2019, compared to 2.3% as of September 30, 2019.

NPAs totaled \$6.5 million as of December 31, 2019, down \$1.5 million, or 18.9%, from September 30, 2019, primarily due to payoffs received on nonperforming loans. The ratio of NPAs to total assets improved to 0.33% as of December 31, 2019, from 0.41% as of September 30, 2019.

As of December 31, 2019, the allowance for loan losses ("ALL") was \$13.9 million, and the ratio of ALL to loans HFI was 0.97%. The net charge-off ratio was 0.02% for the fourth quarter of 2019 and 0.03% for the year ended December 31, 2019. The provision for loan losses was \$378,000 for each of the third and fourth quarters of 2019.

#### Deposits

Deposits as of December 31, 2019, were \$1.72 billion, an increase of \$44.3 million, or 2.6%, compared to September 30, 2019. Average deposits for the fourth quarter of 2019 were \$1.69 billion, an increase of \$38.9 million, or 2.4%, from the prior quarter.

Noninterest-bearing deposits totaled \$584.9 million as of December 31, 2019, down \$30.1 million, or 4.9%, from September 30, 2019, due to normal customer activity. As of December 31, 2019, noninterest-bearing deposits were 33.98% of total deposits.

Interest-bearing deposits totaled \$1.14 billion as of December 31, 2019, up \$74.4 million, or 7.0%, compared to September 30, 2019. This increase is due to the seasonal inflow of funds from public entity customers.

#### Junior Subordinated Debentures

All junior subordinated debentures were redeemed during the second and third quarters of 2019, leaving no outstanding long-term debt as of September 30, 2019. There was no interest expense for the junior subordinated debentures in the fourth quarter of 2019 compared to \$73,000 for the third quarter of 2019.

#### Stockholders' Equity

Total stockholders' equity increased to \$251.9 million as of December 31, 2019, from \$245.4 million as of September 30, 2019. The \$6.5 million increase in stockholders' equity during the fourth quarter of 2019 was attributable to \$6.7 million of net income, partially offset by \$298,000 of other comprehensive loss.

#### **Non-GAAP Disclosure**

Our accounting and reporting policies conform to United States generally accepted accounting principles ("GAAP") and the prevailing practices in the banking industry. Certain financial measures used by management to evaluate our operating performance are discussed as supplemental non-GAAP performance measures. In accordance with the Security and Exchange Commission's ("SEC") rules, we classify a financial measure as being a non-GAAP financial measure if that financial measure excludes or includes amounts, or is subject to adjustments that have the effect of excluding or including amounts, that are included or excluded, as the case may be, in the most directly comparable measure calculated and presented in accordance with GAAP as in effect from time to time in the U.S. Non-GAAP financial measures do not include operating and other statistical measures or ratios or statistical measures calculated using exclusively either financial measures calculated in accordance with GAAP, operating measures or other measures that are not non-GAAP financial measures, or both.

Management and the board of directors review tangible book value per share and tangible common equity to tangible assets as part of managing operating performance. However, these non-GAAP financial measures should not be considered in isolation or as a substitute for the most directly comparable or other financial measures calculated in accordance with GAAP. Moreover, the manner in which we calculate the non-GAAP financial measures that are discussed may differ from that of other companies reporting measures with similar names. It is important to understand how such other banking organizations calculate and name their financial measures similar to the non-GAAP financial measures.

A reconciliation of non-GAAP financial measures to the comparable GAAP financial measures is included at the end of the financial statement tables.

#### About Red River Bancshares, Inc.

The Company is the bank holding company for Red River Bank, a Louisiana state-chartered bank established in 1999 that provides a fully integrated suite of banking products and services tailored to the needs of commercial and retail customers. Red River Bank operates from a network of 24 banking centers throughout Louisiana. Banking centers are located in the following Louisiana markets: Central Louisiana, which includes the Alexandria MSA; Northwest Louisiana, which includes the Shreveport-Bossier City MSA; Southeast Louisiana, which includes the Baton Rouge MSA; Southwest Louisiana, which includes the Lake Charles MSA; and the Northshore, which includes Covington.

#### Forward-Looking Statements

Statements in this news release regarding our expectations and beliefs about our future financial performance and financial condition, as well as trends in our business and markets, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "project," "outlook," or words of similar meaning, or future or conditional verbs such as "will," "would," "could," or "may." The forward-looking statements in this news release are based on current information and on assumptions that we make about future events and circumstances that are subject to a number of risks and uncertainties that are often difficult to predict and beyond our control. As a result of those risks and uncertainties, our actual financial results in the future could differ, possibly materially, from those expressed in or implied by the forward-looking statements to which our business and future financial performance are subject is contained in the section titled "Risk Factors" in our Prospectus filed with the SEC on May 3, 2019, relating to our initial public offering, and in other documents that we file with the SEC from time to time. In addition, our actual financial results in the future may become, material to our business or operating results. Due to these and other possible uncertainties of which we as, but in the future may become, material to our business or operating results. Due to these and other possible uncertainties and risks, readers are cautioned not accurrently expected due to additional risks and uncertainties of which we are not currently aware or which we do not currently view as, but in the future may become, material to our business or operating results. Due to these and other possible uncertainties and risks, readers are cautioned not the forward-looking statements contained in this news release or to make predictions based solely on historical financial performanc

Contact: Isabel V. Carriere, CPA, CGMA Executive Vice President and Chief Financial Officer 318-561-4023 icarriere@redriverbank.net

# FINANCIAL HIGHLIGHTS (UNAUDITED)

		т	-	of and for the Months End		or the s Ended			
(Dollars in thousands, except per share data)		Dec. 31, 2019		Sept. 30, 2019	 Dec. 31, 2018		Dec. 31, 2019		Dec. 31, 2018
Net Income	\$	6,743	\$	6,847	\$ 6,151	\$	24,824	\$	23,056
Per Common Share Data:									
Earnings per share, basic	\$	0.92	\$	0.94	\$ 0.92	\$	3.51	\$	3.43
Earnings per share, diluted	\$	0.92	\$	0.93	\$ 0.91	\$	3.49	\$	3.41
Book value per share	\$	34.48	\$	33.59	\$ 29.23	\$	34.48	\$	29.23
Tangible book value per share	\$	34.27	\$	33.37	\$ 28.99	\$	34.27	\$	28.99
Cash dividends per share	\$	_	\$	_	\$ —	\$	0.20	\$	0.15
Weighted average shares outstanding, basic		7,306,221		7,304,273	6,688,624		7,072,689		6,716,943
Weighted average shares outstanding, diluted		7,347,602		7,340,498	6,724,669		7,115,514		6,756,102
Summary Performance Ratios:									
Return on average assets		1.37%		1.42%	1.33%		1.30%		1.29%
Return on average equity		10.72%		11.20%	12.77%		10.86%		12.46%
Net interest margin		3.45%		3.50%	3.45%		3.47%		3.42%
Net interest margin (FTE)		3.50%		3.55%	3.50%		3.52%		3.44%
Efficiency ratio		57.90%		57.75%	57.12%		59.46%		58.86%
Loans HFI to deposits ratio		83.60%		84.27%	80.73%		83.60%		80.73%
Noninterest-bearing deposits to deposits ratio		33.98%		36.68%	33.29%		33.98%		33.29%
Noninterest income to average assets		0.85%		0.91%	0.81%		0.84%		0.81%
Operating expense to average assets		2.41%		2.47%	2.37%		2.49%		2.43%
Summery Credit Quality Patient									
Summary Credit Quality Ratios:		0.33%		0.41%	0.38%		0.33%		0.38%
Nonperforming assets to total assets		0.37%		0.47%	0.49%		0.37%		0.49%
Nonperforming loans to loans HFI		0.97%		0.98%	0.49%		0.97%		0.49%
Allowance for loan losses to loans HFI									
Net charge-offs to average loans		0.02%		0.00%	0.02%		0.03%		0.03%
Capital Ratios:									
Total stockholders' equity to total assets		12.67%		12.66%	10.41%		12.67%		10.41%
Tangible common equity to tangible assets		12.60%		12.59%	10.34%		12.60%		10.34%
Total risk-based capital to risk-weighted assets		18.02%		17.76%	16.55%		18.02%		16.55%
Tier 1 risk-based capital to risk-weighted assets		17.07%		16.80%	15.62%		17.07%		15.62%
Common equity tier 1 capital to risk-weighted assets		17.07%		16.80%	14.80%		17.07%		14.80%
Tier 1 risk-based capital to average assets		12.82%		12.77%	11.40%		12.82%		11.40%

# RED RIVER BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)	Dec. 31, 2019	Sept. 30, 2019	Jı	ıne 30, 2019	Mar. 31, 2019	Dec. 31, 2018
ASSETS						
Cash and due from banks	\$ 25,937	\$ 32,724	\$	29,854	\$ 32,371	\$ 34,070
Interest-bearing deposits in other banks	107,355	73,598		71,761	145,593	117,836
Securities available-for-sale	335,573	341,900		318,082	319,353	307,877
Equity securities	3,936	3,954		3,924	3,869	3,821
Nonmarketable equity securities	1,350	1,347		1,342	1,303	1,299
Loans held for sale	5,089	4,113		6,029	2,210	2,904
Loans held for investment	1,438,924	1,413,162		1,393,154	1,349,181	1,328,438
Allowance for loan losses	(13,937)	(13,906)		(13,591)	(13,101)	(12,524)
Premises and equipment, net	41,744	39,828		40,032	40,033	39,690
Accrued interest receivable	5,251	4,928		5,570	4,988	5,013
Bank-owned life insurance	21,845	21,707		21,570	21,434	21,301
Intangible assets	1,546	1,546		1,546	1,546	1,546
Right-of-use assets	4,553	4,651		4,748	4,844	—
Other assets	 9,059	 9,302		8,897	 8,494	 9,317
Total Assets	\$ 1,988,225	\$ 1,938,854	\$	1,892,918	\$ 1,922,118	\$ 1,860,588
LIABILITIES						
Noninterest-bearing deposits	\$ 584,915	\$ 615,051	\$	576,934	\$ 565,757	\$ 547,880
Interest-bearing deposits	1,136,205	1,061,800		1,057,656	1,125,377	1,097,703
Total Deposits	 1,721,120	 1,676,851		1,634,590	 1,691,134	 1,645,583
Other borrowed funds	 _	_		—	_	 _
Junior subordinated debentures	—	—		5,155	11,341	11,341
Accrued interest payable	2,222	1,925		1,998	1,967	1,757
Lease liabilities	4,603	4,688		4,773	4,856	—
Accrued expenses and other liabilities	8,382	10,001		8,491	10,636	8,204
Total Liabilities	1,736,327	1,693,465		1,655,007	1,719,934	1,666,885
COMMITMENTS AND CONTINGENCIES	—	—		—	—	—
STOCKHOLDERS' EQUITY						
Preferred stock, no par value	_	_		—	_	_
Common stock, no par value	68,082	68,082		68,082	41,271	41,094
Additional paid-in capital	1,269	1,205		1,141	1,091	1,042
Retained earnings	182,571	175,828		168,981	163,443	159,073
Accumulated other comprehensive income (loss)	(24)	274		(293)	(3,621)	(7,506)
Total Stockholders' Equity	 251,898	 245,389		237,911	 202,184	 193,703
Total Liabilities and Stockholders' Equity	\$ 1,988,225	\$ 1,938,854	\$	1,892,918	\$ 1,922,118	\$ 1,860,588

# RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

		For the Three Months Ended							elve Months ded		
(in thousands)	C	Dec. 31, 2019	S	ept. 30, 2019	I	Dec. 31, 2018		Dec. 31, 2019	[	Dec. 31, 2018	
INTEREST AND DIVIDEND INCOME											
Interest and fees on loans	\$	16,544	\$	16,578	\$	15,440	\$	64,570	\$	58,747	
Interest on securities		1,894		1,800		1,697		7,241		6,951	
Interest on federal funds sold		150		178		160		753		356	
Interest on deposits in other banks		192		213		375		1,127		798	
Dividends on stock		4		12		8		34		34	
Total Interest and Dividend Income		18,784		18,781		17,680		73,725		66,886	
INTEREST EXPENSE											
Interest on deposits		2,441		2,514		2,066		9,701		7,084	
Interest on other borrowed funds		_		_		_		_		7	
Interest on junior subordinated debentures		_		73		149		385		558	
Total Interest Expense		2,441		2,587		2,215		10,086		7,649	
NET INTEREST INCOME		16,343		16,194		15,465		63,639		59,237	
Provision for loan losses		378		378		526		1,810		1,990	
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		15,965		15,816		14,939		61,829		57,247	
NONINTEREST INCOME											
Service charges on deposit accounts		1,270		1,195		1,096		4,573		4,582	
Debit card income, net		782		833		732		3,095		2,986	
Mortgage loan income		816		1,014		432		3,002		2,107	
Brokerage income		573		561		550		2,125		1,944	
Loan and deposit income		389		404		416		1,521		1,359	
Bank-owned life insurance income		137		137		316		544		732	
Gain (Loss) on equity securities		(19)		30		37		115		(85)	
Gain (Loss) on sale of investments		13		5				18		32	
SBIC income		185		139		141		819		509	
Other income		43		68		47		158		365	
Total Noninterest Income		4,189		4,386	-	3,767		15,970		14,531	
OPERATING EXPENSES											
Personnel expenses		7,148		7,007		6,839		27,800		26,094	
Occupancy and equipment expenses		1,268		1,199		1,187		4,976		4,500	
Technology expenses		596		595		521		2,293		2,070	
Advertising		204		216		183		1,025		762	
Other business development expenses		281		266		277		1,107		1,127	
Data processing expense		462		479		129		1,882		1,386	
Other taxes		346		425		311		1,579		1,327	
Loan and deposit expenses		247		285		208		1,148		852	
Legal and professional expenses		403		436		372		1,541		1,422	
Regulatory assessment expense		38		37		162		351		642	
Other operating expenses		895		940		797		3,633		3,240	
Total Operating Expenses		11,888		11,885		10,986		47,335		43,422	
INCOME BEFORE INCOME TAX EXPENSE		8,266		8,317		7,720		30,464		28,356	
Income tax expense		1,523		1,470		1,569		5,640		5,300	
NET INCOME	\$	6,743	\$	6,847	\$	6,151	\$	24,824	\$	23,056	
							<u> </u>		_	,	

## **RED RIVER BANCSHARES, INC.** NET INTEREST INCOME AND NET INTERST MARGIN (UNAUDITED)

		For the Three Months Ended																
	Dece		er 31, 201	9			Sept		ber 30, 201	19		December 31, 2018						
(dollars in thousands)	o	Average Balance utstanding		Interest Earned/ Interest Paid	Avera Yield Rate	ŧΪ	c	Average Balance Dutstanding		Interest Earned/ Interest Paid	Averag Yield/ Rate		c	Average Balance Dutstanding		Interest Earned/ Interest Paid	Average Yield/ Rate	
Assets	-																	
Interest-earning assets:																		
Loans <sup>(1,2)</sup>	\$	1,428,978	\$	16,544	4.	53%	\$	1,408,146	\$	16,578	4.6	1%	\$	1,339,468	\$	15,440	4.52%	
Securities - taxable		258,491		1,392	2.	15%		255,846		1,352	2.1	1%		264,440		1,369	2.07%	
Securities - tax-exempt		85,749		502	2.	34%		77,047		448	2.3	3%		57,014		328	2.30%	
Federal funds sold		36,470		150	1.	61%		32,461		178	2.1	5%		27,414		160	2.28%	
Interest-bearing balances due from banks		45,565		192	1.	65%		38,676		213	2.1	6%		67,139		375	2.19%	
Nonmarketable equity securities		1,346		4	1.	19%		1,342		10	2.9	9%		1,295		4	1.15%	
Investment in trusts		—		_		%		64		2	10.9	1%		341		4	5.20%	
Total interest-earning assets		1,856,599	\$	18,784	3.	97%		1,813,582	\$	18,781	4.0	6%		1,757,111	\$	17,680	3.95%	
Allowance for loan losses		(13,969)						(13,755)						(12,397)				
Noninterest earning assets		112,130						110,062						90,946				
Total assets	\$	1,954,760					\$	1,909,889					\$	1,835,660				
Liabilities and Stockholders'	Equit	ÿ																
Interest-bearing liabilities:																		
Interest-bearing transaction deposits	\$	747,293	\$	968	0.	51%	\$	724,219	\$	972	0.5	3%	\$	719,852	\$	827	0.46%	
Time deposits		334,499		1,473	1.	75%		338,330		1,542	1.8	1%	_	327,903		1,239	1.50%	
Total interest-bearing deposits		1,081,792		2,441	0.	90%		1,062,549		2,514	0.9	4%		1,047,755		2,066	0.78%	
Junior subordinated debentures		—		—		%		2,129		73	13.6	4%		11,341		149	5.20%	
Other borrowings		—				_%		22		_	2.8	0%		30			4.84%	
Total interest-bearing liabilities		1,081,792	\$	2,441	0.	90%		1,064,700	\$	2,587	0.9	6%		1,059,126	\$	2,215	0.83%	
Noninterest-bearing liabilities:																		
Noninterest-bearing deposits		606,329						586,664						574,298				
Accrued interest and other liabilities		17,191						16,084						11,065				
Total noninterest-bearing liabilities:		623,520						602,748						585,363				
Stockholders' equity		249,448						242,441						191,171				
Total liabilities and stockholders' equity	\$	1,954,760					\$	1,909,889					\$	1,835,660				
Net interest income			\$	16,343					\$	16,194					\$	15,465		
Net interest spread					3.	07%					3.1	0%					3.12%	
Net interest margin					3.	45%					3.5	0%					3.45%	
Net interest margin FTE <sup>(3)</sup>					3.	50%					3.5	5%					3.50%	
Cost of deposits					0.	57%					0.6	0%					0.51%	
Cost of funds						52%		2.8 million for th				7%					0.50%	

(1) Includes average outstanding balances of loans held for sale of \$4.3 million, \$6.0 million, and \$2.8 million for the three months ended December 31, 2019, September 30, 2019, and December 31, (2) Nonaccrual loans are included as loans carrying a zero yield.
 (3) Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.

## **RED RIVER BANCSHARES, INC.** NET INTEREST INCOME AND NET INTEREST MARGIN (UNAUDITED)

	For the Twelve Months Ended December 31,													
				2019		2018								
(dollars in thousands)		Average Balance outstanding		Interest Earned/ Interest Paid	Average Yield/ Rate	C	Average Balance Outstanding		Interest Earned/ Interest Paid	Average Yield/ Rate				
Assets														
Interest-earning assets:														
Loans <sup>(1,2)</sup>	\$	1,388,702	\$	64,570	4.59%	\$	1,312,078	\$	58,747	4.42%				
Securities - taxable		257,090		5,466	2.13%		277,337		5,624	2.03%				
Securities - tax-exempt		75,385		1,775	2.35%		57,776		1,327	2.30%				
Federal funds sold		34,637		753	2.14%		17,790		356	1.97%				
Interest-bearing balances due from banks		51,694		1,127	2.15%		40,768		798	1.93%				
Nonmarketable equity securities		1,330		23	1.69%		1,286		18	1.36%				
Investment in trusts		181		11	6.34%		341		16	4.83%				
Total interest-earning assets		1,809,019	\$	73,725	4.03%		1,707,376	\$	66,886	3.86%				
Allowance for loan losses		(13,444)		<u> </u>			(11,713)							
Noninterest earning assets		107,390					89,155							
Total assets	\$	1,902,965	•			\$	1,784,818							
Liabilities and Stockholders' Equity														
Interest-bearing liabilities:														
Interest-bearing transaction deposits	\$	739,554	\$	3,898	0.53%	\$	708,818	\$	2,735	0.39%				
Time deposits		335,024		5,803	1.73%		320,699		4,349	1.36%				
Total interest-bearing deposits		1,074,578		9,701	0.90%		1,029,517		7,084	0.69%				
Junior subordinated debentures		6,017		385	6.39%		11,341		558	4.92%				
Other borrowings		5		_	2.80%		191		7	3.66%				
Total interest-bearing liabilities		1,080,600	\$	10,086	0.93%		1,041,049	\$	7,649	0.73%				
Noninterest-bearing liabilities:														
Noninterest-bearing deposits		577,701					545,547							
Accrued interest and other liabilities		16,118					13,124							
Total noninterest-bearing liabilities:		593,819					558,671							
Stockholders' equity		228,546					185,098							
Total liabilities and stockholders' equity	\$	1,902,965				\$	1,784,818							
Net interest income			\$	63,639		-		\$	59,237					
Net interest spread					3.10%					3.13%				
Net interest margin					3.47%					3.42%				
Net interest margin FTE <sup>(3)</sup>					3.52%					3.44%				
Cost of deposits					0.59%					0.45%				
Cost of funds					0.56%					0.45%				

Includes average outstanding balances of loans held for sale of \$4.1 million and \$2.9 million for the year ended December 31, 2019 and 2018, respectively.
 Nonaccrual loans are included as loans carrying a zero yield.
 Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.

# RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(dollars in thousands except per share data)	I	December 31, 2019	September 30, 2019			December 31, 2018
Tangible common equity						
Total stockholders' equity	\$	251,898	\$	245,389	\$	193,703
Adjustments:						
Intangible assets		(1,546)		(1,546)		(1,546)
Total tangible common equity	\$	250,352	\$	243,843	\$	192,157
Common shares outstanding		7,306,221		7,306,221		6,627,358
Book value per common share	\$	34.48	\$	33.59	\$	29.23
Tangible book value per common share	\$	34.27	\$	33.37	\$	28.99
Tangible assets						
Total assets	\$	1,988,225	\$	1,938,854	\$	1,860,588
Adjustments:						
Intangible assets		(1,546)		(1,546)		(1,546)
Total tangible assets	\$	1,986,679	\$	1,937,308	\$	1,859,042
Total stockholder's equity to assets		12.67%		12.66%		10.41%
Tangible common equity to tangible assets		12.60%		12.59%		10.34%