## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

	Washington, D.C. 205	49	
	FORM 10-Q	_	
(Mark One)	_		
⊠ Quarterly repo	ort pursuant to Section 13 or 15(d) of t For the quarterly period ended: 3		ange Act of 1934
	or		
	ort pursuant to Section 13 or 15(d) of to		ange Act of 1934
	Commission File Number: 00	)1-38888	
	Red River Bancshare	es, Inc.	
	(Exact name of registrant as specified i	n its charter)	
<b>Louisiana</b> (State or Other Jurisdiction of Incorpor	ation or Organization)		<b>2-1412058</b> ver Identification Number)
1412 Centre Court Drive, Suite 501 (Address of Principal Execu	•	(	<b>71301</b> (Zip Code)
	Securities registered pursuant to Sectio	n 12(b) of the Act:	
Title of each class	Trading Symbol(s)	• •	ch exchange on which registered
Common Stock, no par value	RRBI		lasdaq Stock Market, LLC
Indicate by check mark whether the Registran during the preceding 12 months (or for such s requirements for the past 90 days. Yes $\boxtimes$	horter period that the registrant was required		
Indicate by check mark whether the Registran Regulation S-T (§232.405 of this chapter) duri files). Yes $\boxtimes$ No $\square$			
Indicate by check mark whether the registrant emerging growth company. See the definitions Rule 12b-2 of the Exchange Act. (Check one)	s of "large accelerated filer," "accelerated file		
Large accelerated filer □	Accelerated filer		
Non-accelerated filer	Smaller reporting comp	any ⊠	
	Emerging growth comp	any	
If an emerging growth company, indicate by conversed financial accounting standards provide			ition period for complying with any new or
Indicate by check mark whether the registrant	is a shell company (as defined in Rule 12b-2	of the Exchange Act).	Yes □ No ⊠
As of July 31, 2020, the registrant had 7,328,1	157 shares of common stock, no par value, is	sued and outstanding.	

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SEC

TDR(s)

#### **GLOSSARY OF TERMS**

Unless the context indicates otherwise, references in this filing to "we," "our," "us," "the Company," and "our company" refer to Red River Bancshares, Inc., a Louisiana corporation and bank holding company, and its consolidated subsidiaries. All references in this filing to "Red River Bank," the "bank," and the "Bank" refer to Red River Bank, our wholly owned bank subsidiary.

Other abbreviations or acronyms used in this filing are defined below.

ABBREVIATION OR ACRONYM	DEFINITION
AFS	Available-for-sale
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Basel III	Basel Committee's 2010 Regulatory Capital Framework (Third Accord)
BOLI	Bank-owned life insurance
bp(s)	Basis point(s)
CARES Act	Coronavirus Aid, Relief, and Economic Security Act, as amended
CBLR	Community Bank Leverage Ratio
CECL	Current Expected Credit Losses, related to ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments
COVID-19	Coronavirus Disease 2019
Economic Growth Act	Economic Growth, Regulatory Relief, and Consumer Protection Act
EPS	Earnings per share
Exchange Act	Securities Exchange Act of 1934, as amended
FDIC	Federal Deposit Insurance Corporation
Federal Reserve	Board of Governors of the Federal Reserve System
FHLB	Federal Home Loan Bank of Dallas
FTE	Fully taxable equivalent basis
GAAP	Generally Accepted Accounting Principles in the United States of America
HFI	Held for investment
HFS	Held for sale
HTM	Held-to-maturity
IPO	Initial public offering
MSA	Metropolitan statistical area
NOW	Negotiable order of withdrawal
NPA(s)	Nonperforming asset(s)
OTTI	Other-than-temporary impairment
PPP	Paycheck Protection Program
SBA	Small Business Administration
SBIC	Small Business Investment Company
Securities Act	Securities Act of 1933, as amended

Securities and Exchange Commission

Troubled debt restructuring(s)

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements, which reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as "may," "should," "could," "predict," "potential," "believe," "will likely result," "expect," "continue," "will," "anticipate," "seek," "estimate," "intend," "plan," "projection," "would," and "outlook," or the negative version of those words, or such other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts and are based on current expectations, estimates and projections about our industry, management's beliefs, and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

There are or will be important factors that could cause our actual results to differ materially from those indicated in these forward-looking statements, including, but not limited to, the following:

- business and economic conditions generally and in the financial services industry, nationally and within our local market areas;
- the impact of COVID-19 on our business, the communities where we have our banking centers, the state of Louisiana, and the United States, related to the economy and overall financial stability;
- government and regulatory responses to the COVID-19 pandemic;
- government intervention in the U.S. financial system, including the effects of recent and future legislative, tax, accounting, and regulatory actions and reforms, including the CARES Act and other changes in banking, securities, accounting, and tax laws and regulations, and their application by our regulators;
- changes in management personnel;
- increased competition in the financial services industry, particularly from regional and national institutions;
- volatility and direction of market interest rates;
- · our ability to maintain important deposit customer relationships, our reputation, and to otherwise avoid liquidity risks;
- factors that can impact the performance of our loan portfolio, including real estate values and liquidity in our primary market areas, the financial health of our commercial borrowers, and the success of construction projects that we finance, including any loans acquired in acquisition transactions:
- changes in the value of collateral securing our loans;
- risks associated with system failures or failures to protect against cybersecurity threats, such as breaches of our network security;
- · deterioration of our asset quality;
- the adequacy of our reserves, including our allowance for loan losses;
- operational risks associated with our business;
- natural disasters and adverse weather, acts of terrorism, pandemics, an outbreak of hostilities or other international or domestic calamities, and other matters beyond our control;
- our ability to prudently manage our growth and execute our strategy;
- · compliance with the extensive regulatory framework that applies to us;
- · uncertainty regarding the future of LIBOR and the impact of any replacement alternatives on our business;
- changes in the laws, rules, regulations, interpretations, or policies relating to financial institution, accounting, tax, trade, monetary, and fiscal matters; and
- · other risks and uncertainties listed from time to time in our reports and documents filed with the SEC.

The foregoing factors should not be construed as exhaustive and should be read together with the other cautionary statements included in this Quarterly Report on Form 10-Q. Additional information on these and other risk factors can be found in "Part II - Item 1A. Risk Factors" of this Quarterly Report on Form 10-Q and in "Part I - Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019. If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise. New factors emerge from time to time, and it is not possible for us to predict which will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## RED RIVER BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)	(Unaudited) June 30, 2020	(Audited) December 31, 2019
<u>ASSETS</u>		
Cash and due from banks	\$ 31,097	\$ 25,937
Interest-bearing deposits in other banks	 210,254	 107,355
Total Cash and Cash Equivalents	241,351	133,292
Securities available-for-sale	413,246	335,573
Equity securities	4,032	3,936
Nonmarketable equity securities	3,441	1,350
Loans held for sale	14,578	5,089
Loans held for investment	1,615,298	1,438,924
Allowance for loan losses	(14,882)	(13,937)
Premises and equipment, net	41,465	41,744
Accrued interest receivable	6,492	5,251
Bank-owned life insurance	22,131	21,845
Intangible assets	1,546	1,546
Right-of-use assets	4,355	4,553
Other assets	8,813	9,059
Total Assets	\$ 2,361,866	\$ 1,988,225
LIABILITIES		
Noninterest-bearing deposits	\$ 858,397	\$ 584,915
Interest-bearing deposits	1,210,925	1,136,205
Total Deposits	 2,069,322	1,721,120
Accrued interest payable	1,994	2,222
Lease liabilities	4,419	4,603
Accrued expenses and other liabilities	15,014	8,382
Total Liabilities	2,090,749	1,736,327
COMMITMENTS AND CONTINGENCIES	 _	_
STOCKHOLDERS' EQUITY		
Preferred stock, no par value: Authorized - 1,000,000 shares; None Issued and Outstanding	_	_
Common stock, no par value: Authorized - 30,000,000 shares; Issued and Outstanding - 7,322,532 and 7,306,221 shares	68,177	68,082
Additional paid-in capital	1,429	1,269
Retained earnings	195,291	182,571
Accumulated other comprehensive income (loss)	6,220	(24)
Total Stockholders' Equity	 271,117	 251,898
Total Liabilities and Stockholders' Equity	\$ 2,361,866	\$ 1,988,225

The accompanying notes are an integral part of these unaudited consolidated financial statements.

# RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)	For	or the Three Months Ended June 30,			For the Six Mon June 30				
		2020		2019		2020		2019	
INTEREST AND DIVIDEND INCOME									
Interest and fees on loans	\$	17,076	\$	15,945	\$	33,542	\$	31,448	
Interest on securities		1,876		1,784		3,667		3,547	
Interest on federal funds sold		37		212		150		425	
Interest on deposits in other banks		32		306		238		722	
Dividends on stock		2		9		6		19	
Total Interest and Dividend Income		19,023		18,256		37,603		36,161	
INTEREST EXPENSE									
Interest on deposits		2,051		2,449		4,543		4,746	
Interest on other borrowed funds		16		_		16		_	
Interest on junior subordinated debentures		_		156		_		312	
Total Interest Expense		2,067		2,605		4,559		5,058	
Net Interest Income		16,956		15,651		33,044		31,103	
Provision for loan losses		1,525		529		2,028		1,055	
Net Interest Income After Provision for Loan Losses		15,431		15,122		31,016		30,048	
NONINTEREST INCOME									
Service charges on deposit accounts		718		1,083		1,946		2,109	
Debit card income, net		896		785		1,651		1,481	
Mortgage loan income		1,947		657		2,835		1,171	
Brokerage income		395		626		1,139		991	
Loan and deposit income		627		382		927		727	
Bank-owned life insurance income		144		137		287		270	
Gain (Loss) on equity securities		33		56		96		104	
Gain (Loss) on sale of securities		840		_		1,223		_	
SBIC income		190		376		368		496	
Other income (loss)		33		(3)		82		46	
Total Noninterest Income		5,823		4,099		10,554		7,395	
OPERATING EXPENSES									
Personnel expenses		7,646		7,005		14,995		13,645	
Occupancy and equipment expenses		1,235		1,334		2,419		2,509	
Technology expenses		615		558		1,202		1,101	
Advertising		215		396		476		605	
Other business development expenses		256		277		551		560	
Data processing expense		471		483		921		942	
Other taxes		438		455		875		808	
Loan and deposit expenses		273		392		519		615	
Legal and professional expenses		605		383		1,100		702	
Regulatory assessment expenses		139		133		164		275	
Other operating expenses		976		988		1,597		1,800	
Total Operating Expenses		12,869		12,404		24,819		23,562	
Income Before Income Tax Expense		8,385		6,817		16,751		13,881	
Income tax expense		1,531		1,279		3,152		2,647	
Net Income	\$	6,854	\$	5,538	\$	13,599	\$	11,234	
EARNINGS PER SHARE					_		_		
Basic	\$	0.94	\$	0.79	\$	1.86	\$	1.64	
Diluted	\$	0.93	\$	0.78	\$	1.85	\$	1.63	
Dilutod	Φ	0.93	Ψ	0.76	Ψ	1.00	Ψ	1.03	

# RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)	Foi	the Three Jun	Mont e 30,	For the Six Months Ende June 30,				
		2020		2019		2020		2019
Net income	\$	6,854	\$	5,538	\$	13,599	\$	11,234
Other comprehensive income (loss):								
Unrealized net gain (loss) on securities arising during period		1,386		4,213		9,126		9,131
Tax effect		(291)		(885)		(1,916)		(1,918)
(Gain) loss on sale of securities included in net income		(840)		_		(1,223)		_
Tax effect		177		_		257		_
Total change in other comprehensive income (loss)		432		3,328		6,244		7,213
Comprehensive Income	\$	7,286	\$	8,866	\$	19,843	\$	18,447

The accompanying notes are an integral part of these unaudited consolidated financial statements. 7

# RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

(in thousands, except share amounts)	Common Shares Issued	C	Common Stock	Additional d-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance as of December 31, 2018	6,627,358	\$	41,094	\$ 1,042	\$ 159,073	\$ (7,506)	\$ 193,703
Net income	_		_	_	5,696	_	5,696
Stock incentive plan	_		_	49	_	_	49
Issuance of shares of common stock through exercise of stock options	7,200		80	_	_	_	80
Issuance of shares of common stock as board compensation	2,368		97	_	_	_	97
Cash dividend - \$0.20 per share	_		_	_	(1,326)	_	(1,326)
Other comprehensive income (loss)	_		_	_	_	3,885	3,885
Balance as of March 31, 2019	6,636,926	\$	41,271	\$ 1,091	\$ 163,443	\$ (3,621)	\$ 202,184
Net income	_		_	_	5,538	_	5,538
Stock incentive plan	_		_	50	_	_	50
Issuance of shares of common stock through IPO	663,320		26,812	_	_	_	26,812
Board compensation adjustment	_		(1)	_	_	_	(1)
Other comprehensive income (loss)	_		_	_	_	3,328	3,328
Balance as of June 30, 2019	7,300,246	\$	68,082	\$ 1,141	\$ 168,981	\$ (293)	\$ 237,911
Balance as of December 31, 2019	7,306,221	\$	68,082	\$ 1,269	\$ 182,571	\$ (24)	\$ 251,898
Net income	_		_	_	6,745	_	6,745
Stock incentive plan	_		_	64	_		64
Issuance of shares of common stock through exercise of stock options	14,720		8	_	_	_	8
Issuance of shares of common stock as board compensation	1,591		87	_	_	_	87
Cash dividend - \$0.06 per share	_		_	_	(439)	_	(439)
Other comprehensive income (loss)			_	_	_	5,812	5,812
Balance as of March 31, 2020	7,322,532	\$	68,177	\$ 1,333	\$ 188,877	\$ 5,788	\$ 264,175
Net income	_		_	_	6,854	_	6,854
Stock incentive plan	_		_	96	_	_	96
Cash dividend - \$0.06 per share	_		_	_	(440)	<u> </u>	(440)
Other comprehensive income (loss)	_		_		_	432	432
Balance as of June 30, 2020	7,322,532	\$	68,177	\$ 1,429	\$ 195,291	\$ 6,220	\$ 271,117

 $The \ accompanying \ notes \ are \ an \ integral \ part \ of \ these \ unaudited \ consolidated \ financial \ statements.$ 

## RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

		2020	2019	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	13,599	\$	11,234
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation		900		847
Amortization		260		151
Share-based compensation earned		160		99
Share-based board compensation earned		35		52
(Gain) Loss on other assets owned		9		11
Net (accretion) amortization on securities AFS		1,293		566
Gain on sale of securities AFS		(1,223)		_
Provision for loan losses		2,028		1,055
Deferred income tax (benefit) expense		(292)		(263
Net (increase) decrease in loans HFS		(9,489)		(3,125
Net (increase) decrease in accrued interest receivable		(1,241)		(557
Net (increase) decrease in BOLI		(286)		(269
Net increase (decrease) in accrued interest payable		(228)		241
Net increase (decrease) in accrued income taxes payable		3,108		(431
Other operating activities, net		1,819		(272
Net cash provided by (used in) operating activities		10,452		9,339
CASH FLOWS FROM INVESTING ACTIVITIES				
Activity in securities AFS:				
Sales		86,925		_
Maturities, prepayments, and calls		42,076		33,255
Purchases		(198,841)		(34,893
Purchase of nonmarketable equity securities		(2,091)		(43
Net (increase) decrease in loans HFI		(177,480)		(65,495
Proceeds from sales of foreclosed assets		302		333
Purchases of premises and equipment		(615)		(1,174
Net cash provided by (used in) investing activities		(249,724)		(68,017
CASH FLOWS FROM FINANCING ACTIVITIES				
Net increase (decrease) in deposits		348,202		(10,993
Proceeds from other borrowed funds		50,000		_
Repayments of other borrowed funds		(50,000)		_
Redemption of junior subordinated debentures		_		(6,186
Proceeds from exercise of stock options		8		80
Proceeds from initial public offering, net		_		26,812
Cash dividends		(879)		(1,326
Net cash provided by (used in) financing activities		347,331		8,387
Net change in cash and cash equivalents		108,059		(50,291
Cash and cash equivalents - beginning of period		133,292		151,906
Cash and cash equivalents - end of period	\$	241,351	\$	101,615

The accompanying notes are an integral part of these unaudited consolidated financial statements.

# RED RIVER BANCSHARES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (UNAUDITED)

n thousands)		For the Six Months Ende					
		2020		2019			
SUPPLEMENTAL DISCLOSURES							
Cash paid during the year for:							
Interest	\$	4,788	\$	4,817			
Income taxes	\$	317	\$	3,323			
Initial measurement and recognition of operating lease assets in exchange for lease liabilities	\$	_	\$	4,954			
SUPPLEMENTAL INFORMATION FOR NON-CASH INVESTING AND FINANCING ACTIVITIES							
Assets acquired in settlement of loans	\$	23	\$	792			

The accompanying notes are an integral part of these unaudited consolidated financial statements. 10

## RED RIVER BANCSHARES, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company were prepared in accordance with GAAP for interim financial information, general practices within the financial services industry, and with instructions for Form 10-Q and Regulation S-X. Accordingly, these interim financial statements do not include all of the information or footnotes required by GAAP for annual financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial statements have been included. The results of operations for the interim periods disclosed herein are not necessarily indicative of the results which may be expected for the entire fiscal year. These statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto for the year ended December 31, 2019, included in the Company's Annual Report on Form 10-K for the year ended December 31, 2019.

Certain prior period amounts have been reclassified to conform to the current period presentation. These changes in presentation did not have a material impact on the Company's financial condition or results of operations.

#### Critical Accounting Policies and Estimates

There were no material changes or developments during the reporting period with respect to methodologies the Company uses when applying critical accounting policies and developing critical accounting estimates as disclosed in Note 1 of the notes to the audited consolidated financial statements for the year ended December 31, 2019, that were included in the Company's Annual Report on Form 10-K for the year ended December 31, 2019. In preparing the financial statements, the Company is required to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the Company's financial condition, results of operations, comprehensive income, changes in stockholders' equity, and cash flows for the interim period presented. These adjustments are of a normal recurring nature and include appropriate estimated provisions.

#### Accounting Standards Adopted in 2020

ASU No. 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement. This ASU eliminates, adds, and modifies certain disclosure requirements for fair value measurements as part of its disclosure framework project. This standard was effective for annual periods beginning after December 15, 2019, and interim periods within those annual periods. ASU 2018-13 was adopted as of January 1, 2020, and did not have a material impact on the Company's financial statements.

ASU No. 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. This ASU simplifies the accounting for goodwill impairment for all entities by requiring impairment charges to be based on the first step in today's two-step impairment test. Under the new guidance, if a reporting unit's carrying amount exceeds its fair value, an entity will record an impairment based on that difference. The impairment will be limited to the amount of goodwill allocated to that reporting unit. The standard eliminates the requirement to calculate a goodwill impairment using Step 2, which requires an entity to calculate any impairment by comparing the implied fair value of goodwill with its carrying amount. This standard was effective for annual periods beginning after December 15, 2019, and interim periods within those annual periods. ASU 2017-04 was adopted as of January 1, 2020, and did not have a material impact on the Company's financial statements.

## Recent Accounting Pronouncements

ASU No. 2019-12, Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes. The guidance issued in this update simplifies the accounting for income taxes by eliminating certain exceptions to the guidance in ASC 740 related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period, and the recognition for deferred tax liabilities for outside basis differences. ASU 2019-12 also simplifies aspects of the accounting for franchise taxes and enacted tax changes in tax laws or rates and clarifies the accounting for transactions that result in a stepup in the tax basis of goodwill. ASU 2019-12 is effective for annual periods beginning after December 15, 2020, with early adoption permitted. The adoption of this guidance is not expected to have a material impact on the Company's consolidated financial statements.

ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 sets forth the CECL model requiring the Company to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. ASU 2016-13 requires enhanced disclosures related to the significant estimates and judgments

used in estimating credit losses. In addition, the update amends the accounting for credit losses on AFS securities. As an SEC registrant with smaller reporting company filing status as determined on June 30, 2019, CECL is effective for the Company beginning January 1, 2023. The Company continues to evaluate the impact of this ASU on the consolidated financial statements and disclosures. In that regard, the Company has formed a cross-functional working group and is currently working through an implementation plan. The implementation plan includes an assessment of data, model development and documentation, documentation of processes, and implementation of a third-party vendor solution to assist in the adoption of *ASU 2016-13*.

#### 2. Securities

Securities held for indefinite periods of time are classified as AFS and carried at estimated fair value. The Company did not have any HTM securities as of June 30, 2020. Investment activity for the six months ended June 30, 2020, included \$198.8 million of securities purchased, partially offset by \$86.9 million in sales and \$42.1 million in maturities, prepayments, and calls. The net unrealized gain of the securities AFS portfolio increased \$7.9 million for the six months ended June 30, 2020. The amortized cost and estimated fair values of securities AFS are summarized in the following tables:

		June 30, 2020							
(in thousands)	Α	mortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value	
Securities AFS:									
Mortgage-backed securities	\$	251,298	\$	4,439	\$	(106)	\$	255,631	
Municipal bonds		147,630		3,422		(68)		150,984	
U.S. agency securities		6,445		186		_		6,631	
Total Securities AFS	\$	405,373	\$	8,047	\$	(174)	\$	413,246	

		December 31, 2019								
(in thousands)	_	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value		
Securities AFS:										
Mortgage-backed securities	\$	236,572	\$	299	\$	(1,200)	\$	235,671		
Municipal bonds		91,929		1,108		(279)		92,758		
U.S. agency securities		7,102		46		(4)		7,144		
Total Securities AFS	\$	335,603	\$	1,453	\$	(1,483)	\$	335,573		

The amortized costs and estimated fair value of debt securities as of June 30, 2020, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because issuers have the right to call or repay obligations with or without call or prepayment penalties.

(in thousands)	 mortized Cost	Fair Value
Within one year	\$ 585	\$ 596
After one year but within five years	37,058	37,779
After five years but within ten years	49,938	51,395
After ten years	317,792	323,476
Total	\$ 405,373	\$ 413,246

Information pertaining to securities with gross unrealized losses as of June 30, 2020 and December 31, 2019, aggregated by investment category and length of time that individual securities have been in a continuous loss position, is described as follows:

		Less than twelve months				Twelve mor	nths or more	
	Ur	Gross Unrealized Losses		Fair Value		Gross Unrealized Losses		Fair Value
June 30, 2020								
Securities AFS:								
Mortgage-backed securities	\$	(106)	\$	35,432	\$	_	\$	_
Municipal bonds		(67)		5,987		(1)		269
U.S. agency securities		_		_		_		_
Total Securities AFS	\$	(173)	\$	41,419	\$	(1)	\$	269
<u>December 31, 2019</u>								
Securities AFS:								
Mortgage-backed securities	\$	(474)	\$	109,416	\$	(726)	\$	70,425
Municipal bonds		(172)		18,735		(107)		9,323
U.S. agency securities		(4)		1,020		_		_
Total Securities AFS	\$	(650)	\$	129,171	\$	(833)	\$	79,748

As of June 30, 2020, the number of investment securities in an unrealized loss position totaled 19. The aggregate unrealized loss of these securities as of June 30, 2020, was 0.04% of the amortized cost basis of the total securities AFS portfolio. Management and the Asset-Liability Committee continually monitor the securities portfolio and are able to effectively measure and monitor the unrealized loss positions on these securities. Management does not intend to sell these securities prior to recovery, and it is more likely than not that the Company will have the ability to hold them, primarily due to adequate liquidity, until each security has recovered its cost basis. The unrealized losses on these securities have been determined by management to be a function of the movement of interest rates since the time of purchase. Based on review of available information, including recent changes in interest rates and credit rating information, management believes the declines in fair value of these securities are temporary. The Company does not consider these securities to have OTTI.

Management evaluates securities for OTTI on at least a quarterly basis, and more frequently if economic or market concerns merit such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost; (2) the financial condition and near-term prospects of the issuer; and (3) whether the Company intends to, and it is more likely than not that it will be able to, retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Additionally, the Company annually performs a detailed credit review of the municipal securities owned to identify any potential credit concerns. There were no OTTI losses on debt securities related to credit losses recognized during the six months ended June 30, 2020, or the year ended December 31, 2019.

The proceeds from sales of securities AFS and their gross gain (loss) for the three and six months ended June 30, 2020 and 2019, are shown below:

	Th	nded June 30,				
(in thousands)		2020	2019	 2020		2019
Proceeds (1)	\$	55,765	\$ _	\$ 86,925	\$	_
Gross gain	\$	861	\$ _	\$ 1,316	\$	_
Gross loss	\$	(21)	\$ _	\$ (93)	\$	_

<sup>(1)</sup> The proceeds include the gross gain and loss.

## Pledged Securities

Securities with carrying values of approximately \$110.6 million and \$89.8 million were pledged to secure public entity deposits as of June 30, 2020 and December 31, 2019, respectively.

## 3. Loans and Asset Quality

## <u>Loans</u>

Loans HFI by category and loans HFS are summarized below:

(in thousands)	June 30, 2020	December 31, 2019
Real estate:		
Commercial real estate	\$ 536,166	\$ 531,990
One-to-four family residential	420,545	420,020
Construction and development	140,907	132,461
Commercial and industrial	244,587	267,940
SBA PPP, net of deferred income	192,655	_
Tax-exempt	56,065	56,494
Consumer	24,373	30,019
Total loans HFI	\$ 1,615,298	\$ 1,438,924
Total loans HFS	\$ 14,578	\$ 5,089

#### Allowance for Loan Losses

The following table summarizes the activity in the allowance for loan losses by category for the six months ended June 30, 2020:

(in thousands)	Balan	Beginning Balance December 31, 2019		Provision for Loan Losses		Loans Charged-off	Recoveries			Ending Balance June 30, 2020
Real estate:										
Commercial real estate	\$	3,454	\$	671	\$	_	\$	_	\$	4,125
One-to-four family residential		3,323		487		_		5		3,815
Construction and development		1,211		221		(14)		_		1,418
Commercial and industrial		5,175		110		(1,058)		50		4,277
SBA PPP, net of deferred income		_		443				_		443
Tax-exempt		334		68		_		_		402
Consumer		440		28		(146)		80		402
Total allowance for loan losses	\$	13,937	\$	2,028	\$	(1,218)	\$	135	\$	14,882

The following table summarizes the activity in the allowance for loan losses by category for the twelve months ended December 31, 2019:

(in thousands)	Beginning Balance December 31, 2018		Provision for Loan Losses		Loans Charged-off	Recoveries			Ending Balance December 31, 2019		
Real estate:											
Commercial real estate	\$	3,081	\$ 373	\$	_	\$	_	\$	3,454		
One-to-four family residential		3,146	216		(44)		5		3,323		
Construction and development		951	172		_		88		1,211		
Commercial and industrial		4,604	850		(864)		585		5,175		
SBA PPP, net of deferred income		_	_		_		_				
Tax-exempt		372	(38)		_		_		334		
Consumer		370	237		(311)		144		440		
Total allowance for loan losses	\$	12,524	\$ 1,810	\$	(1,219)	\$	822	\$	13,937		

The balance in the allowance for loan losses and the related recorded investment in loans by category as of June 30, 2020, are as follows:

(in the company)	E	Individually Evaluated for		Collectively Evaluated for		Acquired with Deteriorated Credit		T-4-1
(in thousands)	III	pairment		Impairment		Quality		Total
Allowance for loan losses:								
Real estate:								
Commercial real estate	\$	239	\$	3,886	\$	_	\$	4,125
One-to-four family residential		43		3,772		_		3,815
Construction and development		_		1,418		_		1,418
Commercial and industrial		2,004		2,273		_		4,277
SBA PPP, net of deferred income		_		443		_		443
Tax-exempt		_		402		_		402
Consumer		155		247		_		402
Total allowance for loan losses	\$	2,441	\$	12,441	\$	_	\$	14,882
Loans:								
Real estate:								
Commercial real estate	\$	2,427	\$	533,739	\$	_	\$	536,166
One-to-four family residential		1,264		419,281		_		420,545
Construction and development		_		140,907		_		140,907
Commercial and industrial		6,929		237,658		_		244,587
SBA PPP, net of deferred income		_		192,655		_		192,655
Tax-exempt		_		56,065		_		56,065
Consumer		158		24,215		_		24,373
Total loans HFI	\$	10,778	\$	1,604,520	\$		\$	1,615,298

The balance in the allowance for loan losses and the related recorded investment in loans by category as of December 31, 2019, are as follows:

		Individually Evaluated for		Collectively Evaluated for		cquired with Deteriorated Credit	
(in thousands)	I	mpairment		Impairment		Quality	 Total
Allowance for loan losses:							
Real estate:							
Commercial real estate	\$	260	\$	3,194	\$	_	\$ 3,454
One-to-four family residential		31		3,292		_	3,323
Construction and development		10		1,201		_	1,211
Commercial and industrial		2,916		2,259		_	5,175
SBA PPP, net of deferred income		_		_		_	_
Tax-exempt		_		334			334
Consumer		71		369		_	440
Total allowance for loan losses	\$	3,288	\$	10,649	\$	_	\$ 13,937
Loans:							
Real estate:							
Commercial real estate	\$	2,639	\$	529,351	\$	_	\$ 531,990
One-to-four family residential		1,193		418,827		_	420,020
Construction and development		38		132,423		_	132,461
Commercial and industrial		8,797		259,143		_	267,940
SBA PPP, net of deferred income		_		_		_	_
Tax-exempt		_		56,494		_	56,494
Consumer		75		29,944		_	30,019
Total loans HFI	\$	12,742	\$	1,426,182	\$	_	\$ 1,438,924

## Past Due and Nonaccrual Loans

A summary of current, past due, and nonaccrual loans as of June 30, 2020, is as follows:

	Accruing								
(in thousands)	Current		30-89 Days Past Due		90 Days or More Past Due		/lore		Total Loans
Real estate:									
Commercial real estate	\$	533,734	\$	1,184	\$	_	\$	1,248	\$ 536,166
One-to-four family residential		419,808		124		_		613	420,545
Construction and development		140,907		_		_		_	140,907
Commercial and industrial		242,838		173		_		1,576	244,587
SBA PPP, net of deferred income		192,655		_		_		_	192,655
Tax-exempt		56,065		_		_		_	56,065
Consumer		24,326		42				5	24,373
Total loans HFI	\$	1,610,333	\$	1,523	\$		\$	3,442	\$ 1,615,298

A summary of current, past due, and nonaccrual loans as of December 31, 2019, is as follows:

		Accruing						
(in thousands)	Current		30-89 Days Past Due		90 Days or More Past Due	•		Total Loans
Real estate:								
Commercial real estate	\$ 530,712	\$	_	\$	_	\$	1,278	\$ 531,990
One-to-four family residential	419,229		184		_		607	420,020
Construction and development	132,423		_		_		38	132,461
Commercial and industrial	264,427		143		_		3,370	267,940
SBA PPP, net of deferred income	_		_		_		_	_
Tax-exempt	56,494		_		_		_	56,494
Consumer	 29,973		20		_		26	30,019
Total loans HFI	\$ 1,433,258	\$	347	\$	_	\$	5,319	\$ 1,438,924

## **Impaired Loans**

Impaired loans include TDRs and performing and nonperforming loans. Information pertaining to impaired loans as of June 30, 2020, is as follows:

With no related allowance recorded:         Real estate:         Commercial real estate       \$ 1,374       \$ 1,346       \$ - \$ 1,406         One-to-four family residential       1,048       990       —       1,017         Construction and development       —       —       —       —         Commercial and industrial       1,732       1,412       —       1,437         SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —       —         Consumer       1       2       —       2       2         Total with no related allowance       4,155       3,750       —       3,862         With allowance recorded:       —       —       —       3,862         With allowance recorded:       —       —       —       3,862         With allowance recorded:       —       —       —       3,862         Commercial real estate       1,268       1,081       239       1,092         One-to-four family residential       281       274       43       200         Construction and development       —       —       —       —       —	(in thousands)	Unpaid Principal Balance		Recorded Investment	Related Allowance	Averag Record Investm	ed
Commercial real estate         \$ 1,374         \$ 1,346         \$ — \$ 1,406           One-to-four family residential         1,048         990         —         1,017           Construction and development         —         3,862          With allowance recorded:         —         —         —         —         —         —         —         —         —         —	With no related allowance recorded:						
One-to-four family residential         1,048         990         —         1,017           Construction and development         —         —         —         —           Commercial and industrial         1,732         1,412         —         1,437           SBA PPP, net of deferred income         —         —         —         —         —           Tax-exempt         —         3,862         With allowance recorded:         —         —         —         3,862         With allowance recorded:         —         —         —         —         —         3,862         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —	Real estate:						
Construction and development         —         3,862           With allowance recorded:         Texture recorded:         Real estate:         State:         State:         State:         1,081         239         1,092         One-to-four family residential         281         2,74         43         200         Construction and development         —         —         —         —         —         —	Commercial real estate	\$	1,374	\$ 1,346	\$ —	\$	1,406
Commercial and industrial         1,732         1,412         —         1,437           SBA PPP, net of deferred income         —         3,862         With allowance recorded:         —         —         —         3,862         With allowance recorded:         —         —         —         —         —         3,862         P         — <td< td=""><td>One-to-four family residential</td><td></td><td>1,048</td><td>990</td><td>_</td><td>:</td><td>1,017</td></td<>	One-to-four family residential		1,048	990	_	:	1,017
SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —       —         Consumer       1       2       —       2       2         Total with no related allowance       4,155       3,750       —       3,862         With allowance recorded:       Real estate:         Commercial real estate       1,268       1,081       239       1,092         One-to-four family residential       281       274       43       200         Construction and development       —       —       —       13         Commercial and industrial       5,530       5,517       2,004       6,715         SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —       —         Consumer       157       156       155       97         Total with related allowance       7,236       7,028       2,441       8,117	Construction and development		_	_	_		_
Tax-exempt         —         —         —         —         —         —         —         —         2         —         2         3,862         2         3,862         2         3,862	Commercial and industrial		1,732	1,412	_	:	1,437
Consumer         1         2         —         2           Total with no related allowance         4,155         3,750         —         3,862           With allowance recorded:           Real estate:           Commercial real estate         1,268         1,081         239         1,092           One-to-four family residential         281         274         43         200           Construction and development         —         —         —         13           Commercial and industrial         5,530         5,517         2,004         6,715           SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	SBA PPP, net of deferred income		_	_	_		_
Total with no related allowance       4,155       3,750       —       3,862         With allowance recorded:         Real estate:         Commercial real estate       1,268       1,081       239       1,092         One-to-four family residential       281       274       43       200         Construction and development       —       —       —       13         Commercial and industrial       5,530       5,517       2,004       6,715         SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —         Consumer       157       156       155       97         Total with related allowance       7,236       7,028       2,441       8,117	Tax-exempt		_	_	_		_
With allowance recorded:         Real estate:         Commercial real estate       1,268       1,081       239       1,092         One-to-four family residential       281       274       43       200         Construction and development       —       —       —       13         Commercial and industrial       5,530       5,517       2,004       6,715         SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —         Consumer       157       156       155       97         Total with related allowance       7,236       7,028       2,441       8,117	Consumer		1	2	_		2
Real estate:         Commercial real estate       1,268       1,081       239       1,092         One-to-four family residential       281       274       43       200         Construction and development       —       —       —       13         Commercial and industrial       5,530       5,517       2,004       6,715         SBA PPP, net of deferred income       —       —       —       —         Tax-exempt       —       —       —       —         Consumer       157       156       155       97         Total with related allowance       7,236       7,028       2,441       8,117	Total with no related allowance		4,155	3,750	_		3,862
Commercial real estate         1,268         1,081         239         1,092           One-to-four family residential         281         274         43         200           Construction and development         —         —         —         —         13           Commercial and industrial         5,530         5,517         2,004         6,715           SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	With allowance recorded:						
One-to-four family residential         281         274         43         200           Construction and development         —         —         —         —         13           Commercial and industrial         5,530         5,517         2,004         6,715           SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	Real estate:						
Construction and development         —         —         —         —         13           Commercial and industrial         5,530         5,517         2,004         6,715           SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	Commercial real estate		1,268	1,081	239	:	1,092
Commercial and industrial         5,530         5,517         2,004         6,715           SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	One-to-four family residential		281	274	43		200
SBA PPP, net of deferred income         —         —         —         —           Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	Construction and development		_	_	_		13
Tax-exempt         —         —         —         —           Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	Commercial and industrial		5,530	5,517	2,004	(	6,715
Consumer         157         156         155         97           Total with related allowance         7,236         7,028         2,441         8,117	SBA PPP, net of deferred income		_	_	_		_
Total with related allowance 7,236 7,028 2,441 8,117	Tax-exempt		_	_	_		_
	Consumer		157	156	155		97
Total impaired loans \$ 11,391 \$ 10,778 \$ 2,441 \$ 11,979	Total with related allowance		7,236	7,028	2,441		3,117
	Total impaired loans	\$	11,391	\$ 10,778	\$ 2,441	\$ 1:	1,979

Information pertaining to impaired loans as of December 31, 2019, is as follows:

(in thousands)	Pi	Inpaid rincipal alance	Recorded Investment	Related Allowance	Average Recorded Investment
With no related allowance recorded:					
Real estate:					
Commercial real estate	\$	1,560	\$ 1,537	\$ —	\$ 2,647
One-to-four family residential		1,040	984	_	1,194
Construction and development		_	_	_	76
Commercial and industrial		1,805	1,474	_	3,685
SBA PPP, net of deferred income		_	_	_	_
Tax-exempt		_	_	_	_
Consumer		2	2	_	9
Total with no related allowance		4,407	3,997	_	7,611
With allowance recorded:					
Real estate:					
Commercial real estate		1,263	1,102	260	1,076
One-to-four family residential		216	209	31	339
Construction and development		51	38	10	89
Commercial and industrial		8,544	7,323	2,916	7,746
SBA PPP, net of deferred income		_	_	_	_
Tax-exempt		_	_	_	_
Consumer		76	73	71	76
Total with related allowance		10,150	8,745	3,288	9,326
Total impaired loans	\$	14,557	\$ 12,742	\$ 3,288	\$ 16,937

The interest income recognized on impaired loans for the three months ended June 30, 2020 and June 30, 2019, was \$71,000 and \$237,000, respectively. The interest income recognized on impaired loans for the six months ended June 30, 2020 and June 30, 2019, was \$162,000 and \$409,000, respectively.

## Troubled Debt Restructurings

The restructuring of a loan is considered a TDR if the borrower is experiencing financial difficulties and the bank has granted a concession. Concessions grant terms to the borrower that would not be offered for new debt with similar risk characteristics. Concessions typically include interest rate reductions or below market interest rates, revising amortization schedules to defer principal and interest payments, and other changes necessary to provide payment relief to the borrower and minimize the risk of loss. There were no unfunded commitments to extend credit related to these loans as of June 30, 2020 or December 31, 2019.

A summary of current, past due, and nonaccrual TDR loans as of June 30, 2020, is as follows:

(dollars in thousands)	Current	30-89 Days Past Due	90 Days or More Past Due	Nonaccrual	Total TDRs
Real estate:					
Commercial real estate	\$ 1,176	\$ _	\$ _	\$ 1,248	\$ 2,424
One-to-four family residential	245	_	_	_	245
Construction and development	_		_	_	_
Commercial and industrial	_	_	_	13	13
SBA PPP, net of deferred income	_	_	_	_	_
Tax-exempt	_	_	_	_	_
Consumer	 _	42	_		42
Total	\$ 1,421	\$ 42	\$ 	\$ 1,261	\$ 2,724
Number of TDR loans	8	1		4	13

A summary of current, past due, and nonaccrual TDR loans as of December 31, 2019, is as follows:

(dollars in thousands)	 Current	30-89 Days Past Due	90 Days or More Past Due	 Nonaccrual	Total TDRs
Real estate:					
Commercial real estate	\$ 1,361	\$ _	\$ _	\$ 1,278	\$ 2,639
One-to-four family residential	252	_	_	_	252
Construction and development	_	_	_	38	38
Commercial and industrial	36	_	_	1,869	1,905
SBA PPP, net of deferred income	_	_	_	_	
Tax-exempt	_	_	_	_	_
Consumer	 46				46
Total	\$ 1,695	\$ _	\$ _	\$ 3,185	\$ 4,880
Number of TDR loans	12			6	18

A summary of loans modified as TDRs that occurred during the six months ended June 30, 2020 and June 30, 2019, is as follows:

			June 30, 202	20				June 30, 20	19			
	Recorded Investment						Recorded Investment					
(dollars in thousands)	Loan Pre Count Modification			Post Modification	Loan Count				Post Modification			
Real estate:												
Commercial real estate	_	\$	_	\$	_	1	\$	166	\$	166		
One-to-four family residential	_		_		_	_		_		_		
Construction and development	_		_		_	_		_		_		
Commercial and industrial	_		_		_	_		_		_		
SBA PPP, net of deferred income	_		_		_	_		_		_		
Tax-exempt	_		_		_	_		_		_		
Consumer	_		_		_	_		_		_		
Total		\$	_	\$	_	1	\$	166	\$	166		

The TDR described above did not increase the allowance for loan losses as of June 30, 2019. Additionally, there were no defaults on loans during the six months ended June 30, 2020 or June 30, 2019, that had been modified as a TDR during the prior twelve months.

Through June 30, 2020, short-term loan modifications on \$272.2 million of loans HFI were made to provide temporary relief to borrowers that have been adversely affected by the outbreak of COVID-19. In accordance with interagency regulatory guidance issued in March 2020, these short-term deferrals are not deemed to be TDRs to the extent they meet the terms of such guidance.

#### Credit Quality Indicators

Loans are categorized based on the degree of risk inherent in the credit and the ability of the borrower to service the debt. A description of the general characteristics of the Bank's risk rating grades follows:

Pass - These ratings are assigned to loans with a risk level ranging from very low to acceptable based on the borrower's financial condition, financial trends, management strength, and collateral quality.

Special Mention - This category includes loans with potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan.

Substandard - Loans in this category have well defined weaknesses which jeopardize normal repayment of principal and interest.

Doubtful - Loans in this category have well defined weaknesses that make full collection improbable.

Loss - Loans classified in this category are considered uncollectible and charged-off to the allowance for loan losses.

The following table summarizes loans by risk rating as of June 30, 2020:

Con the supervision (In)	D	Special	Out of and	D leaferd		T-4-1
(in thousands)	 Pass	 Mention	 Substandard	Doubtful	 Loss	 Total
Real estate:						
Commercial real estate	\$ 518,377	\$ 15,654	\$ 2,135	\$ _	\$ _	\$ 536,166
One-to-four family residential	417,681	1,628	1,236	_	_	420,545
Construction and development	139,570	557	780	_	_	140,907
Commercial and industrial	228,745	8,530	7,312	_	_	244,587
SBA PPP, net of deferred income	192,655	_	_	_	_	192,655
Tax-exempt	56,065	_	_	_	_	56,065
Consumer	24,244	14	115		_	24,373
Total loans HFI	\$ 1,577,337	\$ 26,383	\$ 11,578	\$ 	\$ 	\$ 1,615,298

The following table summarizes loans by risk rating as of December 31, 2019:

(in thousands)	Pass	Special Mention	Substandard	I	Doubtful	Loss	Total
Real estate:							
Commercial real estate	\$ 515,926	\$ 14,118	\$ 1,946	\$	_	\$ _	\$ 531,990
One-to-four family residential	416,884	2,021	1,115		_	_	420,020
Construction and development	131,185	565	711		_	_	132,461
Commercial and industrial	247,382	11,473	9,085		_	_	267,940
SBA PPP, net of deferred income	_	_	_		_	_	_
Tax-exempt	56,494	_	_		_	_	56,494
Consumer	 29,876	5	138				30,019
Total loans HFI	\$ 1,397,747	\$ 28,182	\$ 12,995	\$		\$ 	\$ 1,438,924

#### Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer if all conditions of the commitment have been met. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's evaluation of the customer's ability to repay. As of June 30, 2020, unfunded loan commitments totaled approximately \$299.6 million. As of December 31, 2019, unfunded loan commitments totaled approximately \$257.0 million.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. As of June 30, 2020, commitments under standby letters of credit totaled approximately \$10.0 million. As of December 31, 2019, commitments under standby letters of credit totaled approximately \$11.1 million. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

#### 4. Deposits

Deposits were \$2.07 billion and \$1.72 billion for June 30, 2020 and December 31, 2019, respectively. This increase was a result of customers receiving funds from various government stimulus programs and depositing the proceeds from their PPP loans, as well as higher deposit account opening activity. Deposits are summarized below:

(in thousands)	June 30	, 2020	December 31	, 2019
Noninterest-bearing demand deposits	\$	858,397	\$	584,915
Interest-bearing deposits:				
NOW accounts		316,217		331,374
Money market accounts		431,516		367,689
Savings accounts		129,799		103,984
Time deposits < \$100,000		107,255		110,636
Time deposits \$100,000 to \$250,000		132,841		131,957
Time deposits > \$250,000		93,297		90,565
Total interest-bearing deposits		1,210,925	-	L,136,205
Total deposits	\$	2,069,322	\$	1,721,120

#### 5. Other Borrowed Funds

The Company has established various lines of credit with the FHLB and other correspondent banks to provide additional sources of operating funds. On April 15, 2020, in order to fund PPP loans, the Company borrowed \$50.0 million from the FHLB for 90 days at a rate of 0.35% under its existing line of credit. The Company's FHLB line of credit is collateralized by eligible Red River Bank loans. Due to having adequate liquidity, the \$50.0 million was paid off on May 19, 2020.

#### 6. Leases

The Company determines if an arrangement is a lease at inception of the contract and assesses the appropriate classification as operating or financing. Operating leases with terms greater than one year are included in right-of-use assets and lease liabilities on the Company's consolidated balance sheets. Agreements with both lease and non-lease components are accounted for separately, with only the lease component capitalized. Operating right-of-use assets and lease liabilities are recognized at the commencement date based on the present value of lease payments over the term using the interest rate implicit in the contract, when available, or the Company's incremental collateralized borrowing rate with similar terms.

The Company maintains six operating leases on land and buildings for banking center facilities under long-term leases. These operating leases contain renewal options for periods ranging from three to five years that expire at various dates through October 31, 2031, with no residual value guarantees. Future obligations relating to the exercise of renewal options is included in the measurement if, based on the judgment of management, the renewal option is reasonably certain to be exercised. Factors in determining whether an option is reasonably certain of exercise include, but are not limited to, the value of leasehold improvements, the value of the renewal rate compared to market rates, and the presence of factors that would cause a significant economic penalty to the Company if the option is not exercised. Management reasonably plans to exercise all options, and as such, all renewal options are included in the measurement of the right-of-use assets and operating lease liabilities.

The Company elects to recognize the lease payments on leases with terms of one year or less in its consolidated statements of income on a straight-line basis over the lease term.

Operating lease expenses totaled \$137,000 for each of the three months ended June 30, 2020 and 2019. For each of the six months ended June 30, 2020 and 2019, operating lease expenses were \$275,000. Operating lease expenses are included as a component of occupancy and equipment expenses within the accompanying consolidated statements of income.

Cash paid for amounts included in the measurement of lease liabilities for operating leases totaled \$260,000 and \$250,000 for the six months ended June 30, 2020 and 2019, respectively.

The table below summarizes other information related to the Company's operating leases as of and for the six months ended June 30, 2020:

(dollars in thousands)	As of and for the Six Months Ended June 30, 2020
Weighted average remaining operating lease term	9.8 years
Weighted average operating lease discount rate	3.4%

Future obligations over the primary and renewal option terms of the Company's long-term operating leases as of June 30, 2020, were as follows:

(in thousands)	Am	nount
6 months remaining in 2020	\$	260
2021		529
2022		537
2023		539
2024		539
Thereafter		2,815
Total lease payments		5,219
Less: Imputed interest		(800)
Present value of lease liabilities	\$	4,419

The Company's obligations under financing leases are not material and have not been included in assets and liabilities in the financial statements.

#### 7. Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### Fair Value Disclosure

Securities AFS, loans HFS, and equity securities are recorded at fair value on a recurring basis. Additionally, the Company may be required to record at fair value other assets on a nonrecurring basis, such as impaired loans, foreclosed assets, and other certain assets. The nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

ASC 820, Fair Value Measurements and Disclosures indicates that assets and liabilities are recorded at fair value according to a fair value hierarchy comprised of three levels:

Level 1 pricing represents quotes on the exact financial instrument that is traded in active markets. Quoted prices on actively traded equities, for example, are in this category.

Level 2 pricing is derived from observable data including market spreads, current and projected rates, prepayment data, and credit quality. The valuation may be based on quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 pricing is derived without the use of observable data. In such cases, mark-to-model strategies are typically employed. Often, these types of instruments have no active market, possess unique characteristics, and are thinly traded.

The Company used the following methods and significant assumptions to estimate fair value:

Investment Securities and other Stocks: The fair values for marketable securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Loans HFS: Residential mortgage loans originated and held for sale are carried at the lower of cost or estimated fair value on an individual basis. The fair values of mortgage loans HFS are based on commitments on hand from investors within

the secondary market for loans with similar characteristics. As such, the fair value adjustments for mortgage loans HFS are recurring Level 2.

Loans HFI: The Company does not record loans HFI at fair value on a recurring basis. However, from time to time, a loan may be considered impaired and an allowance for loan losses may be established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment using estimated fair value methodologies. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value, and discounted cash flows. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company considers the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company considers the impaired loan as nonrecurring Level 3.

Foreclosed Assets: Foreclosed assets, consisting of properties obtained through foreclosure or in satisfaction of loans, are reported at fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs (Level 2). However, foreclosed assets are considered Level 3 in the fair value hierarchy because management has qualitatively applied a discount due to the size, supply of inventory, and the incremental discounts applied to the appraisals. Management also considers other factors, including changes in absorption rates, length of time the property has been on the market, and anticipated sales values, which have resulted in adjustments to the collateral value estimates indicated in certain appraisals.

#### Fair Value of Assets Measured on a Recurring Basis

The table below presents the recorded amount of assets measured at fair value on a recurring basis:

(in thousands)	Fair Value	Level 1	Level 2	Level 3
June 30, 2020				
Loans HFS	\$ 14,578	\$ _	\$ 14,578	\$ _
Securities AFS:				
Mortgage-backed securities	255,631	_	255,631	_
U.S. agency securities	6,631	_	6,631	_
Municipal bonds	150,984	_	150,984	_
Equity securities	4,032	4,032	_	_
<u>December 31, 2019</u>				
Loans HFS	\$ 5,089	\$ _	\$ 5,089	\$ _
Securities AFS:				
Mortgage-backed securities	235,671	_	235,671	_
U.S. agency securities	7,144	_	7,144	_
Municipal bonds	92,758	_	92,758	_
Equity securities	3,936	3,936	_	_

There were no transfers between Level 1, 2, or 3 during the six months ended June 30, 2020 and the year ended December 31, 2019.

#### Fair Value of Assets and Liabilities Measured on a Nonrecurring Basis

Financial Assets and Financial Liabilities: Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis and are subject to fair value adjustments in certain circumstances. Financial assets measured at fair value on a nonrecurring basis during the reported periods include certain collateral dependent loans reported at fair value of the underlying collateral if repayment is expected solely from the collateral. Prior to foreclosure of these loans, fair value of the collateral is estimated using Level 3 inputs based on customized discounting criteria.

The table below presents certain impaired loans that were remeasured and reported at fair value through the allowance for loan losses based upon the fair value of the underlying collateral during the reported periods:

(in thousands)	June 3	December 31, 2019		
Carrying value of impaired loans before allowance for loan losses	\$	334	\$	88
Specific allowance for loan losses		(177)		(15)
Fair value of impaired loans	\$	157	\$	73

There were no financial liabilities measured at fair value on a nonrecurring basis.

Nonfinancial Assets and Liabilities: Certain nonfinancial assets and nonfinancial liabilities are measured at fair value on a nonrecurring basis. These include certain foreclosed assets, which are remeasured and reported at fair value through a charge-off to allowance for loan losses upon initial recognition. Subsequent to their initial recognition, certain foreclosed assets are remeasured at fair value through a write-down included in other noninterest income. The fair value of foreclosed assets is estimated using Level 3 inputs based on customized discounting criteria less estimated selling costs.

The following table presents foreclosed assets that were remeasured and reported at fair value during the reported periods:

(in thousands)	June 30, 2020		December 31, 20	)19
Foreclosed assets remeasured at initial recognition:				
Carrying value of foreclosed assets prior to remeasurement	\$	_	\$	969
Charge-offs		_		(29)
Fair value of foreclosed assets	\$	_	\$	940

There were no foreclosed assets that were remeasured subsequent to initial recognition for June 30, 2020 or December 31, 2019.

There were no nonfinancial liabilities measured at fair value on a nonrecurring basis.

The unobservable inputs used for the Level 3 fair value measurements on a nonrecurring basis are as follows:

(dollars in thousands)	Fai	Valuation Fair Value Technique		Unobservable Input	Discount Ranges	Weighted Average Discount
June 30, 2020						
Impaired loans	\$	8,337	Discounted appraisals	Collateral discounts and costs to sell	0% - 100%	22.65%
Foreclosed assets	\$	852	Discounted appraisals	Collateral discounts and costs to sell	N/A	N/A
December 31, 2019						
Impaired loans	\$	9,454	Discounted appraisals	Collateral discounts and costs to sell	0% - 100%	25.80%
Foreclosed assets	\$	1,128	Discounted appraisals	Collateral discounts and costs to sell	0% - 36%	2.60%

#### Fair Value of Financial Instruments

The carrying amounts and estimated fair values of financial instruments as of June 30, 2020 and December 31, 2019, were as follows:

(in thousands)		Carrying Amount	F	air Value	Level 1	Level 2	Level 3
June 30, 2020	_						
Financial assets:							
Cash and due from banks	\$	31,097	\$	31,097	\$ 31,097	\$ _	\$ _
Interest-bearing deposits in other banks		210,254		210,254	210,254	_	_
Securities AFS		413,246		413,246	_	413,246	_
Equity securities		4,032		4,032	4,032	_	_
Nonmarketable equity securities		3,441		3,441	_	3,441	_
Loans HFS		14,578		14,578	_	14,578	_
Loans HFI, net of allowance		1,600,416		1,606,075	_	_	1,606,075
Accrued interest receivable		6,492		6,492	_	_	6,492
Financial liabilities:							
Deposits		2,069,322		2,074,560	_	2,074,560	_
Accrued interest payable		1,994		1,994	_	1,994	_
<u>December 31, 2019</u>							
Financial assets:							
Cash and due from banks	\$	25,937	\$	25,937	\$ 25,937	\$ _	\$ _
Interest-bearing deposits in other banks		107,355		107,355	107,355	_	_
Securities AFS		335,573		335,573	_	335,573	_
Equity securities		3,936		3,936	3,936	_	_
Nonmarketable equity securities		1,350		1,350	_	1,350	_
Loans HFS		5,089		5,089	_	5,089	_
Loans HFI, net of allowance		1,424,987		1,426,163	_	_	1,426,163
Accrued interest receivable		5,251		5,251	_	_	5,251
Financial liabilities:							
Deposits		1,721,120		1,721,286	_	1,721,286	_
Accrued interest payable		2,222		2,222	_	2,222	_

## 8. Regulatory Capital Requirements

#### Red River Bank

The Bank is subject to various regulatory capital requirements administered by the FDIC. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's and the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Bank is subject to Basel III capital guidelines. Basel III requires the Bank to maintain certain minimum ratios to meet capital adequacy requirements. In addition, a capital conservation buffer ("CCB") was established above the minimum regulatory capital requirements. Effective January 1, 2019, the final CCB was fully phased in at 2.500%. It is management's belief that, as of June 30, 2020, the Bank met all capital adequacy requirements under Basel III. Management expects that the capital ratios for the Bank under Basel III will continue to exceed capital adequacy requirements. The most recent notification from the FDIC (as of December 31, 2019) categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action.

Capital amounts and ratios for Red River Bank as of June 30, 2020 and December 31, 2019, are presented in the following table:

					Regulatory	Red	Requirements				
		Act	ual	Minin	num		Minimum	Plus CCB			
(dollars in thousands)		Amount	Ratio	Amount	Ratio		Amount	Ratio			
June 30, 2020											
Total Risk-Based Capital	\$	253,074	16.58%	\$ 122,144	8.00%	\$	160,314	10.50%			
Tier I Risk-Based Capital	\$	238,192	15.60%	\$ 91,608	6.00%	\$	129,778	8.50%			
Common Equity Tier I Capital	\$	238,192	15.60%	\$ 68,706	4.50%	\$	106,876	7.00%			
Tier I Leverage Capital	\$	238,192	10.42%	\$ 91,473	4.00%	\$	91,473	4.00%			
<u>December 31, 2019</u>											
Total Risk-Based Capital	\$	238,021	16.23%	\$ 117,325	8.00%	\$	153,989	10.50%			
Tier I Risk-Based Capital	\$	224,084	15.28%	\$ 87,994	6.00%	\$	124,658	8.50%			
Common Equity Tier I Capital	\$	224,084	15.28%	\$ 65,995	4.50%	\$	102,660	7.00%			
Tier I Leverage Capital	\$	224.084	11.47%	\$ 78.114	4.00%	\$	78.114	4.00%			

#### Red River Bancshares, Inc.

As a general matter, bank holding companies are subject to capital adequacy requirements under applicable Federal Reserve regulations. However, bank holding companies which qualify as "small bank holding companies" under the Federal Reserve's Small Bank Holding Company Policy Statement are exempt from the Federal Reserve's capital adequacy guidelines at the holding company level. In May 2018, the Economic Growth Act was enacted, and it increased the asset threshold for "small bank holding companies" from \$1.0 billion to \$3.0 billion. Because the Company has less than \$3.0 billion in assets, it is no longer subject to capital adequacy guidelines on a consolidated basis. Although the minimum regulatory capital requirements are no longer applicable to the Company, the Company calculates these ratios for its own planning and monitoring purposes.

Capital amounts and ratios for Red River Bancshares, Inc. as of June 30, 2020 and December 31, 2019, are presented in the following table:

		Actu	ıal
(dollars in thousands)		Amount	Ratio
<u>June 30, 2020</u>	_		
Total Risk-Based Capital	\$	278,233	18.22%
Tier I Risk-Based Capital	\$	263,351	17.25%
Common Equity Tier I Capital	\$	263,351	17.25%
Tier I Leverage Capital	\$	263,351	11.52%
<u>December 31, 2019</u>			
Total Risk-Based Capital	\$	264,313	18.02%
Tier I Risk-Based Capital	\$	250,376	17.07%
Common Equity Tier I Capital	\$	250,376	17.07%
Tier I Leverage Capital	\$	250,376	12.82%

#### Community Bank Leverage Ratio Framework

As part of the directive under the Economic Growth Act, on September 17, 2019, the FDIC and other federal bank regulatory agencies approved the CBLR framework. This optional framework became effective January 1, 2020, and will be available as an alternative to the Basel III risk-based capital framework. The CBLR framework provides for a simple measure of capital adequacy for certain community banking organizations. Specifically, depository institutions and depository institution holding companies that have less than \$10.0 billion in total consolidated assets and meet other qualifying criteria, including a Tier 1 leverage ratio of greater than 9.00% (subsequently temporarily reduced to 8.00% as a COVID-19 relief measure), are considered qualifying community banking organizations and are eligible to opt into the CBLR framework and replace the applicable Basel III risk-based capital requirements.

As of June 30, 2020, the Company and the Bank qualify for the CBLR framework. Management does not intend to utilize the CBLR framework that became effective January 1, 2020.

#### 9. Earnings Per Common Share

Basic EPS is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period, after giving retroactive effect to stock splits. Diluted EPS includes accrued but unissued shares relating to the Director's Compensation Program, stock options, and restricted stock determined using the treasury stock method. The dilutive EPS calculation assumes all outstanding stock options to purchase common stock have been exercised at the beginning of the year and the pro forma proceeds from the exercised options and restricted stock are used to purchase common stock at the average fair market valuation price.

The computations of basic and diluted earnings per common share for the Company were as follows:

	Fo	or the Three Jun		-		Months Ended e 30,			
(in thousands, except per share amounts)		2020		2019		2020		2019	
Numerator:									
Net income - basic	\$	6,854	\$	5,538	\$	13,599	\$	11,234	
Net income - diluted	\$	6,854	\$	5,538	\$	13,599	\$	11,234	
Denominator:									
Weighted average shares outstanding - basic		7,322,532		7,037,834		7,317,906		6,836,278	
Plus: Effect of Director Stock Compensation Program		869		590		800		1,073	
Plus: Effect of stock options and restricted stock		25,371		36,345		32,204		37,209	
Weighted average shares outstanding - diluted	_	7,348,772		7,074,769		7,350,910		6,874,560	
		_							
Earnings per common share:									
Basic	\$	0.94	\$	0.79	\$	1.86	\$	1.64	
Diluted	\$	0.93	\$	0.78	\$	1.85	\$	1.63	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis is to focus on significant changes in the financial condition of Red River Bancshares, Inc. and our wholly owned subsidiary, Red River Bank, from December 31, 2019 through June 30, 2020, and on our results of operations for the three and six months ended June 30, 2020 and June 30, 2019. This discussion and analysis should be read in conjunction with our audited consolidated financial statements and notes thereto for the year ended December 31, 2019, included in our Annual Report on Form 10-K for the year ended December 31, 2019, and information presented elsewhere in this Quarterly Report on Form 10-Q, particularly the unaudited consolidated financial statements and related notes appearing in Item 1.

The following discussion contains forward-looking statements that reflect our current views with respect to, among other things, future events and our financial performance. We caution that assumptions, expectations, projections, intentions, or beliefs about future events may, and often do, vary from actual results and the differences can be material. See "Cautionary Note Regarding Forward-Looking Statements" and "Part II - Item 1A. Risk Factors" in this Quarterly Report on Form 10-Q. Also, see risk factors and other cautionary statements described in "Part I - Item 1A. Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2019. We do not undertake any obligation to publicly update any forward-looking statements except as otherwise required by applicable law.

#### **CORPORATE SUMMARY**

Red River Bancshares, Inc. is the bank holding company for Red River Bank, a Louisiana state-chartered bank established in 1999 that provides a fully integrated suite of banking products and services tailored to the needs of our commercial and retail customers. Red River Bank operates from a network of 25 banking centers throughout Louisiana. Banking centers are located in the following Louisiana markets: Central Louisiana, which includes the Alexandria MSA; Northwest Louisiana, which includes the Shreveport-Bossier City MSA; Southeast Louisiana, which includes the Baton Rouge MSA; Southwest Louisiana, which includes the Lake Charles MSA; and the Northshore, which includes Covington.

Our priority is to drive shareholder value through the establishment of a market-leading commercial banking franchise in Louisiana. We provide our services through relationship-oriented bankers who are committed to their customers and the communities in which we offer our products and services. Our strategy is to expand geographically through the

establishment of *de novo* banking centers in new markets and, to a lesser extent, through the acquisition of financial institutions with customer-oriented, compatible philosophies and in desirable geographic areas.

#### **SECOND QUARTER 2020 OVERVIEW**

The second quarter of 2020 was dominated by the continuation of the COVID-19 pandemic, the implementation of the SBA PPP, the Louisiana government-mandated economic shutdowns, and the resulting economic challenges.

#### COVID-19 Update

The COVID-19 pandemic has been an unprecedented event for Louisiana, the United States, and the world. Due to the pandemic and executive orders by the governor of Louisiana, the residents, businesses, and non-profit organizations of Louisiana have been subject to the following limitations:

- A Stay at Home Order was in effect from March 22, 2020 until May 15, 2020, during which time residents mainly sheltered at home, only essential services were allowed to be open, and gatherings were limited to ten or fewer people;
- Phase One was in effect from May 15, 2020 to June 4, 2020, during which time residents were still urged to stay home as much as possible, and non-essential businesses and places of worship were allowed to open at 25% occupancy, with a few classes of businesses remaining closed; and
- Phase Two began on June 4, 2020, and is scheduled to last until at least August 28, 2020, during which time non-essential businesses and places
  of worship are allowed to operate at 50% occupancy, with a few classes of businesses operating at 25% occupancy, and others remaining closed.

The government-mandated orders, the COVID-19 pandemic health crisis, and the resulting economic disruption are having a significant impact on our customers and communities. We recognize that community banks are an essential part of the local economy, and we have been determined to support our customers, while also protecting our employees. During the second quarter of 2020, our employees assisted customers with their pandemic-related banking services. With respect to our lending activities, we processed and funded PPP loans, offered deferrals on loan payments, and adjusted loan payment terms. With respect to our deposit services, we temporarily suspended or reduced various deposit fees and processed incoming government stimulus funds for our deposit customers. As an essential business and to support our customers during this crisis, Red River Bank provided full banking services during the Stay at Home Order, Phase One, and Phase Two, while allowing lobby access through appointments during the Stay Home Order and Phase One.

Our priority is taking care of our customers and employees; however, we realize that the pandemic and resulting economic impact will also have implications for Red River Bank. The prospect for a successful economic recovery is dependent on containing the outbreak, reopening businesses, and getting people back to work. The Louisiana economy is also affected by the recent decrease in oil prices. While it is not possible to know the full scope or extent of this economic crisis, or the potential financial impact to the Company, we are continuously monitoring our loan portfolio and asset quality metrics with an emphasis on early identification of potential problem areas. We hope these actions will enable us to take steps to minimize the potential adverse effects to the Company.

### Second Quarter 2020 Financial Highlights

- Net income for the second quarter of 2020 was \$6.9 million, or \$0.93 diluted EPS, an increase of \$1.3 million, or 23.8%, compared to \$5.5 million, or \$0.78 diluted EPS, for the second quarter of 2019. Net income for the six months ended June 30, 2020, was \$13.6 million, or \$1.85 diluted EPS, an increase of \$2.4 million, or 21.1%, compared to \$11.2 million, or \$1.63 diluted EPS, for the six months ended June 30, 2019.
- For the second quarter of 2020, the quarterly return on assets was 1.20%, and the quarterly return on equity was 10.30%.
- Red River Bank participated in the SBA PPP and originated \$199.0 million of PPP loans at 1.0% interest during the second quarter of 2020. These loans resulted in \$730,000 of origination fees recognized as income in the second quarter of 2020 and \$6.3 million in deferred income as of June 30, 2020. As of June 30, 2020, PPP loans, net of deferred income, were \$192.7 million.
- Assets, loans HFI, and deposits increased significantly in the second quarter of 2020 as a result of the new PPP loans and higher deposit balances.
   Deposits increased due to customers receiving funds from various government stimulus programs and depositing the proceeds from their PPP loans, as well as higher deposit account opening activity. Assets were \$2.36 billion as of June 30, 2020, a \$351.2 million, or 17.5%, increase from March 31, 2020, and a \$373.6 million, or 18.8%, increase from December 31, 2019.

- The net interest margin was negatively impacted by the low interest rate environment throughout the entire second quarter of 2020. The net interest margin FTE for the second quarter of 2020 was 3.12%, compared to 3.41% for the prior quarter, and 3.51% for the second quarter of 2019.
- Mortgage loan income for the second quarter of 2020 was a Company high of \$1.9 million due to the low mortgage interest rate environment resulting in increased mortgage refinancing activity.
- In the second quarter of 2020, we declared and paid a quarterly cash dividend of \$0.06 per common share.
- Our investment group began a conversion of our registered broker-dealer relationship to LPL Financial. This conversion is expected to support future growth as well as provide better technology and benefits to our customers and investment group.
- We hired an experienced banker in anticipation of entering the Lafayette, Louisiana MSA during the third quarter of 2020.

The following tables contain selected financial information regarding our financial position and performance as of and for the periods indicated.

	 <b>A</b> :	Change from December 31, 2019 to June 2020				
(dollars in thousands)	June 30, 2020	December 31, 2019	\$ Change	% Change		
Selected Period End Balance Sheet Data:						
Total assets	\$ 2,361,866	\$ 1,988,225	\$ 373,641	18.8%		
Securities available-for-sale	413,246	335,573	77,673	23.1%		
Loans held for investment	1,615,298	1,438,924	176,374	12.3%		
Total deposits	2,069,322	1,721,120	348,202	20.2%		
Total stockholders' equity	271,117	251,898	19,219	7.6%		

			s of and for the ee Months Ended		As of and for the Six Months Ended								
(Dollars in thousands, except per share data)	•	June 30,	March 31,	June 30,		June 30,		June 30,					
(Donard III aroustarius, Groope per Smare data)		2020	 2020	 2019		2020		2019					
Net Income	\$	6,854	\$ 6,745	\$ 5,538	\$	13,599	\$	11,234					
Per Common Share Data:													
Earnings per share, basic	\$	0.94	\$ 0.92	\$ 0.79	\$	1.86	\$	1.64					
Earnings per share, diluted	\$	0.93	\$ 0.92	\$ 0.78	\$	1.85	\$	1.63					
Book value per share	\$	37.03	\$ 36.08	\$ 32.59	\$	37.03	\$	32.59					
Tangible book value per share <sup>(1,2)</sup>	\$	36.81	\$ 35.87	\$ 32.38	\$	36.81	\$	32.38					
Cash dividends per share	\$	0.06	\$ 0.06	\$ _	\$	0.12	\$	0.20					
Weighted average shares outstanding, basic		7,322,532	7,313,279	7,037,834		7,317,906		6,836,278					
Weighted average shares outstanding, diluted		7,348,772	7,351,409	7,074,769		7,350,910		6,874,560					
Summary Performance Ratios:													
Return on average assets		1.20%	1.36%	1.18%		1.27%		1.21%					
Return on average equity		10.30%	10.53%	9.92%		10.41%		10.74%					
Net interest margin		3.07%	3.36%	3.46%		3.20%		3.47%					
Net interest margin FTE <sup>(3)</sup>		3.12%	3.41%	3.51%		3.26%		3.52%					
Efficiency ratio <sup>(4)</sup>		56.50%	57.40%	62.81%		56.93%		61.20%					
Loans HFI to deposits ratio		78.06%	83.77%	85.23%		78.06%		85.23%					
Noninterest-bearing deposits to deposits ratio		41.48%	35.15%	35.30%		41.48%		35.30%					
Noninterest income to average assets		1.02%	0.95%	0.87%		0.99%		0.80%					
Operating expense to average assets		2.26%	2.41%	2.65%		2.33%		2.54%					
Summary Credit Quality Ratios:													
Nonperforming assets to total assets		0.18%	0.30%	0.70%		0.18%		0.70%					
Nonperforming loans to loans HFI		0.21%	0.36%	0.87%		0.21%		0.87%					
Allowance for loan losses to loans HFI		0.92%	0.99%	0.98%		0.92%		0.98%					
Net charge-offs to average loans		0.06%	0.00%	0.00%		0.07%		0.00%					
Capital Ratios:		44.4007	10.140/	40 570/		44.4007		40 570					
Total stockholders' equity to total assets		11.48%	13.14%	12.57%		11.48%		12.57%					
Tangible common equity to tangible assets <sup>(1,5)</sup>		11.42%	13.07%	12.50%		11.42%		12.50%					
Total risk-based capital to risk-weighted assets		18.22%	18.18%	17.90%		18.22%		17.90%					
Tier 1 risk-based capital to risk-weighted assets		17.25%	17.21%	16.95%		17.25%		16.95%					
Common equity Tier 1 capital to risk-weighted assets		17.25%	17.21%	16.60%		17.25%		16.60%					
Tier 1 risk-based capital to average assets		11.52%	12.89%	12.83%		11.52%		12.83%					
(1) No CAAD Constitution of Calculations of the			 Latin B. Nick Color	 College and the second	_		400						

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As of and for the

<sup>(1)</sup> Non-GAAP financial measure. Calculations of this measure and reconciliations to GAAP are included in " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q. This measure has not been audited.

<sup>(2)</sup> We calculate tangible book value per common share as total stockholders' equity, less intangible assets, divided by the outstanding number of shares of our common stock at the end of the relevant

period.

(3) Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.

(4) Efficiency ratio represents operating expenses divided by the sum of net interest income and noninterest income.

(5) We calculate tangible common equity as total stockholders' equity, less intangible assets, net of accumulated amortization, and we calculate tangible assets as total assets, less intangible assets, net of accumulated amortization.

#### **RESULTS OF OPERATIONS**

Net income for the second quarter of 2020 was \$6.9 million, or \$0.93 diluted EPS, an increase of \$1.3 million, or 23.8%, compared to \$5.5 million, or \$0.78 diluted EPS, in the second quarter of 2019. The increase in net income was due to a \$1.7 million increase in noninterest income and a \$1.3 million increase in net interest income, partially offset by a \$996,000 increase in the provision for loan losses, a \$465,000 increase in operating expenses, and a \$252,000 increase in income tax expense. The return on assets for the second quarter of 2020 was 1.20%, compared to 1.18% for the second quarter of 2019. The return on equity was 10.30% for the second quarter of 2020 and 9.92% for the second quarter of 2019. Our efficiency ratio for the second quarter of 2020 was 56.50%, compared to 62.81% for the second quarter of 2019.

Net income for the six months ended June 30, 2020, was \$13.6 million, or \$1.85 diluted EPS, an increase of \$2.4 million, or 21.1%, compared to \$11.2 million, or \$1.63 diluted EPS, for the six months ended June 30, 2019. The increase in net income is due to a \$3.2 million increase in noninterest income and a \$1.9 million increase in net interest income, partially offset by a \$973,000 increase in the provision for loan losses, a \$1.3 million increase in operating expenses, and a \$505,000 increase in income tax expense. The return on assets for the six months ended June 30, 2020, was 1.27%, compared to 1.21% for the same period in the prior year. The return on equity was 10.41% for the six months ended June 30, 2020, and 10.74% for the six months ended June 30, 2019. Our efficiency ratio for the six months ended June 30, 2020, was 56.93%, compared to 61.20% for the six months ended June 30, 2019.

#### Net Interest Income and Net Interest Margin

Our operating results depend primarily on our net interest income. Fluctuations in market interest rates impact the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Changes in the amount and type of interest-earning assets and interest-bearing liabilities also impact our net interest income. To evaluate net interest income, we measure and monitor: (1) yields on loans and other interest-earning assets; (2) the cost of deposits and other funding sources; (3) net interest spread; and (4) net interest margin. Since noninterest-bearing sources of funds, such as noninterest-bearing deposits and stockholders' equity, also fund interest-earning assets, net interest margin includes the benefit of these noninterest-bearing funding sources.

The interest rate environment changed significantly between the second quarter of 2019 and the second quarter of 2020. The average effective federal funds rate for the second quarter of 2019 was 2.40%. During 2019, the target federal funds rate remained consistent between January and July, decreased 75 bps in the second half of the year, and was 1.75% as of December 31, 2019. In March 2020, the target federal funds rate decreased 150 bps and was 0.25% as of June 30, 2020. The average effective federal funds rate for the second quarter of 2020 was 0.06%. The lower interest rate environment impacted yields on new, renewing, and floating rate loans, short-term liquid assets, and taxable securities. For the second quarter of 2020, net interest income and net interest margin FTE were impacted by the lower interest rate environment. For the third quarter of 2020, we expect the net interest margin FTE to be lower than the prior quarter.

#### Second Quarter of 2020

Net interest income for the second quarter of 2020 totaled \$17.0 million, a \$1.3 million, or 8.3%, increase from \$15.7 million for the second quarter of 2019. Net interest income increased due to a \$767,000 increase in interest and dividend income, combined with a \$538,000 decrease in interest expense. Interest and dividend income increased due to \$1.2 million of PPP loan income recorded during the second quarter of 2020, partially offset by the impact of the lower interest rate environment on variable rate earning assets. For the second quarter of 2020, average short-term liquid assets increased \$111.5 million compared to the second quarter of 2019, while the interest income on these liquid assets decreased \$449,000 for the same period due to the lower interest rate environment. The increase in average short-term liquid assets was due to an increase in deposits as our customers received funds from various government stimulus programs during the second quarter of 2020 and deposited the proceeds from their PPP loans, as well as higher deposit account opening activity. Interest expense decreased as a result of our decision to reduce interest rates on deposits in the second quarter of 2020, combined with paying off our junior subordinated debentures in mid-2019 and eliminating their interest expense.

Net interest margin FTE decreased 39 bps to 3.12% for the second quarter of 2020, compared to 3.51% for the second quarter of 2019, mainly due to the Federal Reserve lowering interest rates 225 bps since August 2019. The yield on loans decreased 39 bps to 4.21% for the second quarter of 2020, compared to the same period prior year due to the impact of the lower interest rate environment on new, renewed, and floating rate loans, and the impact of the lower rate PPP loans added during the second quarter of 2020. As of June 30, 2020, floating rate loans were 13.5% of loans HFI. Also for the same period, the yield on taxable securities decreased 30 bps to 1.83%, primarily due to the acceleration of prepayment speeds on mortgage-backed securities which increased their amortization expense. For the second quarter of 2020, compared to the second quarter of 2019, the yield on federal funds sold decreased 219 bps and the yield on interest-bearing balances due from banks decreased 220 bps due to the lower interest rate environment. The resulting yield on interest-earning assets was 3.45% for the second quarter of 2020, a decrease of 60 bps, compared to 4.05% for the second quarter of 2019. The cost of deposits was 0.41% for the second quarter of 2020, a decrease of 19 bps compared

to 0.60% for the second quarter of 2019. The cost of deposits was lower for the second quarter of 2020 due to average noninterest-bearing deposits increasing \$253.6 million, or 44.9%, combined with a 22 bp decrease in the rate on interest-bearing deposits for the same period as a result of our adjustments to deposit rates.

The following table presents average balance sheet information, interest income, interest expense, and the corresponding average yields earned and rates paid for the three months ended June 30, 2020 and 2019:

	For the Three Months Ended June 30,											
			202	20		2019						
(dollars in thousands)	0	Average Balance outstanding	Ea Int	terest arned/ terest Paid	Average Yield/ Rate		Average Balance Outstanding	ı	nterest Earned/ Interest Paid	Average Yield/ Rate		
Assets							<u>9</u>					
Interest-earning assets:												
Loans <sup>(1,2)</sup>	\$	1,606,436	\$ 2	17,076	4.21%	\$	1,372,020	\$	15,945	4.60%		
Securities - taxable		266,139		1,217	1.83%		252,742		1,344	2.13%		
Securities - tax-exempt		110,026		659	2.39%		73,863		440	2.38%		
Federal funds sold		81,253		37	0.18%		35,390		212	2.37%		
Interest-bearing balances due from banks		118,090		32	0.11%		52,477		306	2.31%		
Nonmarketable equity securities		3,116		2	0.31%		1,333		4	1.30%		
Investment in trusts		_		_	—%		324		5	5.99%		
Total interest-earning assets		2,185,060	\$ :	19,023	3.45%		1,788,149	\$	18,256	4.05%		
Allowance for loan losses		(14,494)					(13,299)					
Noninterest earning assets		124,625					105,677					
Total assets	\$	2,295,191	_			\$	1,880,527					
Liabilities and Stockholders' Equity			=									
Interest-bearing liabilities:												
Interest-bearing transaction deposits	\$	838,802	\$	611	0.29%	\$	733,328	\$	995	0.54%		
Time deposits		333,285		1,440	1.74%		332,474		1,454	1.75%		
Total interest-bearing deposits		1,172,087		2,051	0.70%		1,065,802		2,449	0.92%		
Junior subordinated debentures		_		_	—%		10,763		156	5.81%		
Other borrowings		18,681		16	0.35%		_		_	%		
Total interest-bearing liabilities		1,190,768	\$	2,067	0.70%		1,076,565	\$	2,605	0.97%		
Noninterest-bearing liabilities:												
Noninterest-bearing deposits		818,528					564,911					
Accrued interest and other liabilities		18,155					15,158					
Total noninterest-bearing liabilities		836,683	•				580,069					
Stockholders' equity		267,740					223,893					
Total liabilities and stockholders' equity	\$	2,295,191	_			\$	1,880,527					
Net interest income			\$ 2	16,956				\$	15,651			
Net interest spread					2.75%					3.08%		
Net interest margin					3.07%					3.46%		
Net interest margin FTE <sup>(3)</sup>					3.12%					3.51%		
Cost of deposits					0.41%					0.60%		
Cost of funds					0.38%					0.58%		

<sup>(1)</sup> Includes average outstanding balances of loans HFS of \$11.2 million and \$3.6 million for the three months ended June 30, 2020 and 2019, respectively. (2) Nonaccrual loans are included as loans carrying a zero yield.

(3) Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.

Red River Bank originated \$199.0 million of PPP loans in the second quarter of 2020 at an interest rate of 1.0%. Under the terms of the PPP, we received loan origination fees from the SBA ranging from 1.0% to 5.0% of the initial principal amount of the loans. Our PPP origination fees were \$7.0 million, or 3.52%, of originated PPP loans and are being recorded to interest income over the 24-month loan term. For the second quarter of 2020, PPP loan interest and fees totaled \$1.2 million, resulting in a 2.99% yield.

Excluding PPP loan income, net interest income (non-GAAP) for the second quarter of 2020 was \$15.8 million, which was \$152,000, or 1.0%, higher than the second quarter of 2019. Also, with PPP loans excluded for the second quarter of 2020,

the yield on non-PPP loans (non-GAAP) was 4.34%, and the net interest margin FTE (non-GAAP) was 3.13%. PPP loans had a 13 bp dilutive impact to the yield on loans and a one bp dilutive impact to the net interest margin FTE. For further information on non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

The following table presents interest income for total loans, PPP loans, total non-PPP loans (non-GAAP), and net interest ratios excluding PPP loans (non-GAAP) for the three months ended June 30, 2020 and 2019.

	For the Three Months Ended June 30,											
			:	2020		2019						
(dollars in thousands)		Average Balance I Outstanding		terest/Fee Earned	Average Yield	Average Balance Outstanding			erest/Fee Earned	Average Yield		
Loans <sup>(1,2)</sup>	\$	1,606,436	\$	17,076	4.21%	\$	1,372,020	\$	15,945	4.60%		
Less: PPP loans, net												
Average		154,400					_					
Interest				423					_			
Fees				730					_			
Total PPP loans, net		154,400		1,153	2.99%		_		_	_%		
Non-PPP loans (non-GAAP) <sup>(4)</sup>	\$	1,452,036	\$	15,923	4.34%	\$	1,372,020	\$	15,945	4.60%		
Ratios excluding PPP loans, net (non-GAAP)(4)												
Net interest spread					2.79%					3.08%		
Net interest margin					3.08%					3.46%		
Net interest margin FTE <sup>(3)</sup>					3.13%					3.51%		

- (1) Includes average outstanding balances of loans HFS of \$11.2 million and \$3.6 million for the three months ended June 30, 2020 and 2019, respectively.
- (2) Nonaccrual loans are included as loans carrying a zero yield.
- (3) Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.
- (4) Non-GAAP financial measure. See also " Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

#### Six Months Ended June 30, 2020

Net interest income increased by \$1.9 million, or 6.2%, to \$33.0 million for the six months ended June 30, 2020, from \$31.1 million for the six months ended June 30, 2019. Net interest income increased due to a \$1.4 million increase in interest and dividend income, combined with a \$499,000 decrease in interest expense. Interest and dividend income increased due to a \$2.1 million increase in loan interest income, which included \$1.2 million of PPP loan income, for the six months ended June 30, 2020, partially offset by the lower interest rate environment impact on variable rate assets. For the six months ended June 30, 2020, average short-term liquid assets increased \$50.3 million compared to the six months ended June 30, 2019, while the interest income for these assets decreased \$759,000 for the same period due to the lower interest rate environment. The increase in average short-term liquid assets was due to an increase in deposits as our customers received funds from various government stimulus programs during the second quarter of 2020 and deposited the proceeds from their PPP loans, as well as higher deposit account opening activity. Interest expense decreased as a result of our decision to reduce interest rates on deposits during the six months ended June 30, 2020, combined with paying off the junior subordinated debentures mid-2019 and eliminating their interest expense.

The net interest margin FTE decreased 26 bps to 3.26% for the six months ended June 30, 2020, from 3.52% for the six months ended June 30, 2019. The net interest margin for the six months ended June 30, 2020, was negatively impacted by the lower interest rate environment on new, renewed, and floating rate loans, short-term liquid assets, and taxable securities. The yield on loans decreased 26 bps to 4.35% for the six months ended June 30, 2020, compared to the six months ended June 30, 2019, due to the impact of the lower interest rate environment on new, renewed, and floating rate loans, and the impact of the lower rate PPP loans added during the second quarter of 2020. As of June 30, 2020, floating rate loans were 13.5% of loans HFI. Also, for the same period, the yield on taxable securities decreased 24 bps to 1.88%, primarily due to the acceleration of prepayment speeds on mortgage-backed securities which increased their amortization expense. For the six months ended June 30, 2020, compared to the six months ended June 30, 2019, the yield on federal funds sold decreased 192 bps and the yield on interest-bearing balances due from banks decreased 181 bps due to the lower interest rate environment. The resulting yield on interest-earning assets was 3.65% for the six months ended June 30, 2020, a 39 bp decrease, compared to 4.04% for the six months ended June 30, 2019. The cost of deposits was 0.49% for the six months ended June 30, 2020, due to average noninterest-bearing deposits increasing \$145.9 million, or 26.1%, combined with a 10 bp decrease in the rate on interest-bearing deposits during the same period.

The following table presents average balance sheet information, interest income, interest expense, and the corresponding average yields earned and rates paid for the six months ended June 30, 2020 and 2019:

	 For the Six Months Ended June 30,											
		2	2020					2019				
(dollars in thousands)	 Average Balance Outstanding	ı	Interest Earned <i>l</i> Interest Paid	Average Yield/ Rate		Average Balance Outstanding		Interest Earned/ Interest Paid	Average Yield/ Rate			
Assets	 utotunung		- uu	Tato		Outotanung		- uu	rate			
Interest-earning assets:												
Loans <sup>(1,2)</sup>	\$ 1,528,216	\$	33,542	4.35%	\$	1,358,347	\$	31,448	4.61%			
Securities - taxable	264,278	•	2,485	1.88%	•	257,010	•	2,723	2.12%			
Securities - tax-exempt	98,458		1,182	2.40%		69,272		824	2.38%			
Federal funds sold	57,642		150	0.51%		34,812		425	2.43%			
Interest-bearing balances due from banks	88,923		238	0.53%		61,425		722	2.34%			
Nonmarketable equity securities	2,233		6	0.54%		1,316		9	1.29%			
Investment in trusts	_,		_	<b>—</b> %		332		10	6.08%			
Total interest-earning assets	 2,039,750	\$	37,603	3.65%	_	1,782,514	\$	36,161	4.04%			
Allowance for loan losses	(14,286)	÷				(13,018)	<u> </u>					
Noninterest earning assets	119,935					103,623						
Total assets	\$ 2,145,399				\$	1,873,119	-)					
Liabilities and Stockholders' Equity	 <u> </u>				_	<u> </u>	=					
Interest-bearing liabilities:												
Interest-bearing transaction deposits	\$ 817,096	\$	1,597	0.39%	\$	743,416	\$	1,958	0.53%			
Time deposits	334,457		2,946	1.77%		333,611		2,788	1.69%			
Total interest-bearing deposits	 1,151,553	_	4,543	0.79%		1,077,027		4,746	0.89%			
Junior subordinated debentures	_		_	—%		11,050		312	5.69%			
Other borrowings	9,381		16	0.35%		_		_	—%			
Total interest-bearing liabilities	1,160,934	\$	4,559	0.79%		1,088,077	\$	5,058	0.94%			
Noninterest-bearing liabilities:												
Noninterest-bearing deposits	704,449					558,593						
Accrued interest and other liabilities	17,369					15,589						
Total noninterest-bearing liabilities	721,818					574,182	_					
Stockholders' equity	262,647					210,860						
Total liabilities and stockholders' equity	\$ 2,145,399				\$	1,873,119	_					
Net interest income		\$	33,044				\$	31,103				
Net interest spread				2.86%					3.10%			
Net interest margin				3.20%					3.47%			
Net interest margin FTE <sup>(3)</sup>				3.26%					3.52%			
Cost of deposits				0.49%					0.59%			
Cost of funds				0.45%					0.57%			

<sup>(1)</sup> Includes average outstanding balances of loans HFS of \$7.7 million and \$3.1 million for the six months ended June 30, 2020 and 2019, respectively.

Excluding PPP loan income, net interest income (non-GAAP) for the six months ended June 30, 2020 was \$31.9 million, which was \$788,000, or 2.5%, higher than the first six months of 2019. Also, with PPP loans excluded for the six months ended June 30, 2020, the yield on non-PPP loans (non-GAAP) was 4.42%, and the net interest margin FTE (non-GAAP) was 3.27%. PPP loans had a seven bp dilutive impact to the yield on loans and a one bp dilutive impact to the net interest margin FTE. For further information on non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

<sup>(2)</sup> Nonaccrual loans are included as loans carrying a zero yield.
(3) Net interest margin FTE includes an FTE adjustment using a 21% federal income tax rate on tax-exempt securities and tax-exempt loans.

The following table presents interest income for total loans, PPP loans, total non-PPP loans (non-GAAP), and net interest ratios excluding PPP loans (non-GAAP) for the six months ended June 30, 2020 and 2019.

	For the Six Months Ended June 30,												
			2	2020		2019							
(dollars in thousands)	O	Average Balance Outstanding		erest/Fee Earned	Average Yield	Average Balance Outstanding			erest/Fee Earned	Average Yield			
Loans <sup>(1,2)</sup>	\$	1,528,216	\$	33,542	4.35%	\$	1,358,347	\$	31,448	4.61%			
Less: PPP loans, net													
Average		77,200					_						
Interest				423					_				
Fees				730					_				
Total PPP loans, net		77,200		1,153	2.99%		_		_	—%			
Non-PPP loans (non-GAAP) <sup>(4)</sup>	\$	1,451,016	\$	32,389	4.42%	\$	1,358,347	\$	31,448	4.61%			
Ratios excluding PPP loans, net (non-GAAP) <sup>(4)</sup>													
Net interest spread					2.89%					3.10%			
Net interest margin					3.21%					3.47%			

Net interest margin  $\mathsf{FTE}^{(3)}$ 3.21%
(3) Non-GAAP financial measure. See also " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

3.27%

3.52%

#### Rate/Volume Analysis

Increases and decreases in interest income and interest expense result from changes in average balances (volume) of interest-earning assets and interest-bearing liabilities, as well as changes in average interest rates. The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the changes related to outstanding balances and those due to changes in interest rates. The change in interest attributable to rate has been determined by applying the change in rate between periods to average balances outstanding in the earlier period. The change in interest due to volume has been determined by applying the rate from the earlier period to the change in average balances outstanding between periods. For purposes of this table, changes attributable to both rate and volume that cannot be segregated have been allocated to rate.

		For the	ne T	hree Month	ıs E	For the Six Months Ended								
	June 30, 2020 vs 2019							June 30, 2020 vs 2019						
	Increase (Decrease)  Due to Change in				Total Increase			Increase Due to 0	•	•		Total Increase		
(in thousands)	•	/olume	Rate			(Decrease)		Volume		Rate	(Decrease)			
Interest-earning assets:														
Loans	\$	843	\$	288	\$	1,131	\$	2,006	\$	88	\$	2,094		
Securities - taxable		71		(198)		(127)		77		(315)		(238)		
Securities - tax-exempt		215		4		219		347		11		358		
Federal funds sold		275		(450)		(175)		278		(553)		(275)		
Interest-bearing balances due from banks		382		(656)		(274)		323		(807)		(484)		
Nonmarketable equity securities		6		(8)		(2)		6		(9)		(3)		
Investment in trusts		(5)		_		(5)		(10)		_		(10)		
Total interest-earning assets	\$	1,787	\$	(1,020)	\$	767	\$	3,027	\$	(1,585)	\$	1,442		
Interest-bearing liabilities:		_				·								
Interest-bearing transaction deposits	\$	145	\$	(529)	\$	(384)	\$	198	\$	(559)	\$	(361)		
Time deposits		11		(25)		(14)		21		137		158		
Total interest-bearing deposits		156		(554)		(398)		219		(422)		(203)		
Junior subordinated debentures		(156)		_		(156)		(312)		_		(312)		
Other borrowings		16		_		16		16		_		16		
Total interest-bearing liabilities	\$	16	\$	(554)	\$	(538)	\$	(77)	\$	(422)	\$	(499)		
Increase (decrease) in net interest income	\$	1,771	\$	(466)	\$	1,305	\$	3,104	\$	(1,163)	\$	1,941		

#### Provision for Loan Losses

The provision for loan losses is a charge to income necessary to maintain the allowance for loan losses at a level considered appropriate by management. Factors impacting the provision include loan portfolio growth, changes in the quality and composition of the loan portfolio, the level of nonperforming loans, delinquency and charge-off trends, and current economic conditions.

The provision expense for the second quarter of 2020 was \$1.5 million, an increase of \$996,000, or 188.3%, from \$529,000 for the second quarter of 2019. The provision for loan losses for the six months ended June 30, 2020, was \$2.0 million, an increase of \$973,000, or 92.2%, from \$1.1 million for the six months ended June 30, 2019. The increase in provision expense for both the three and six month periods was mainly due to expected economic pressures relating to the COVID-19 pandemic.

Due to economic uncertainties related to the pandemic shutdowns and future risks associated with the continuing COVID-19 pandemic, we are closely monitoring asset quality and will adjust the provision for loan losses as needed in the third and fourth quarters of 2020.

#### Noninterest Income

Our primary sources of noninterest income are service charges on deposit accounts, debit card fees, fees related to the sale of mortgage loans, brokerage income from advisory services, and other loan and deposit fees. Noninterest income increased \$1.7 million to \$5.8 million for the second quarter of 2020 compared to \$4.1 million for the second quarter of 2019. The increase in noninterest income was mainly due to higher mortgage loan income, the gain on sale of securities,

and higher loan and deposit income. These increases were partially offset by a decrease in service charges on deposit accounts, lower brokerage income, and lower SBIC income.

Noninterest income increased \$3.2 million to \$10.6 million for the six months ended June 30, 2020, compared to \$7.4 million for the six months ended June 30, 2019. The increase in noninterest income was due to higher mortgage loan income, the gain on sale of securities, and higher loan and deposit income. These increases were partially offset by lower service charges on deposit accounts and SBIC income.

The table below presents, for the periods indicated, the major categories of noninterest income:

		For the Th	ree Months	Ended	For the Six Months Ended					
		June 30,			June 30,					
(dollars in thousands)	2020	2019	Increa	se (Decrease)	2020	2019	Increase	(Decrease)		
Noninterest income:										
Service charges on deposit accounts	\$ 718	\$ 1,083	\$ (365)	(33.7)%	\$ 1,946	\$ 2,109	\$ (163)	(7.7)%		
Debit card income, net	896	785	111	14.1 %	1,651	1,481	170	11.5 %		
Mortgage loan income	1,947	657	1,290	196.3 %	2,835	1,171	1,664	142.1 %		
Brokerage income	395	626	(231)	(36.9)%	1,139	991	148	14.9 %		
Loan and deposit income	627	382	245	64.1 %	927	727	200	27.5 %		
Bank-owned life insurance income	144	137	7	5.1 %	287	270	17	6.3 %		
Gain (Loss) on equity securities	33	56	(23)	(41.1)%	96	104	(8)	7.7 %		
Gain (Loss) on sale of securities	840	_	840	100.0 %	1,223	_	1,223	100.0 %		
SBIC Income	190	376	(186)	(49.5)%	368	496	(128)	(25.8)%		
Other income (loss)	33	(3)	36	(1,200.0)%	82	46	36	78.3 %		
Total noninterest income	\$ 5,823	\$ 4,099	\$ 1,724	42.1 %	\$ 10,554	\$ 7,395	\$ 3,159	42.7 %		

Mortgage loan income increased \$1.3 million and \$1.7 million for the three and six months ended June 30, 2020, respectively, when compared to the same periods in 2019. The growth was attributed to higher mortgage lending activity due to lower mortgage interest rates in 2020.

The gain on the sale of securities was \$840,000 for the second quarter of 2020 and \$1.2 million for the six months ended June 30, 2020. The gain was a result of proactive portfolio restructuring transactions that occurred in the first and second quarters of 2020 in response to the lower interest rate environment. We obtained favorable pricing on the securities sold, which resulted in the gain.

Loan and deposit income increased \$245,000 to \$627,000 for the second quarter of 2020 compared to the same quarter in 2019, and increased \$200,000 to \$927,000 for the six months ended June 30, 2020, compared to the same period in 2019. The increase in both periods was due to \$230,000 of nonrecurring commercial real estate loan fees in the second quarter of 2020.

Service charges on deposit accounts decreased \$365,000 to \$718,000 for the second quarter of 2020 compared to the second quarter of 2019, and decreased \$163,000 to \$1.9 million for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. These decreases were due to lower customer deposit transaction activity and reduced deposit fees. In order to assist our customers during the COVID-19 pandemic, we temporarily reduced our non-sufficient funds fee by 50% and suspended other deposit fees. These second quarter 2020 fee adjustments resulted in approximately \$168,000 in lower deposit fees.

Brokerage income decreased \$231,000 for the second quarter of 2020 compared to the second quarter of 2019. The decrease in the second quarter was primarily due to a reduction in normal brokerage activity and revenue resulting from the conversion work associated with our migration to a new Red River Bank investment group broker-dealer partner beginning in the second quarter.

SBIC income for the second quarter of 2020 decreased \$186,000 to \$190,000 compared to the second quarter of 2019, and decreased \$128,000 to \$368,000 for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. The decrease in both periods was primarily due to a \$214,000 dividend received from the SBIC in the second quarter of 2019, partially offset by an increase in distributions in 2020.

## **Operating Expenses**

Operating expenses are composed of all employee expenses and costs associated with operating our facilities, obtaining and retaining customer relationships, and providing services. Operating expenses increased \$465,000 to \$12.9 million for the second quarter of 2020 compared to \$12.4 million for the second quarter of 2019. The increase in operating expenses was mainly due to higher personnel expenses and legal and professional expenses, partially offset by a decrease in advertising expenses.

Operating expenses increased \$1.3 million to \$24.8 million for the six months ended June 30, 2020, compared to \$23.6 million for the six months ended June 30, 2019. The increase in operating expenses was primarily a result of higher personnel expenses and legal and professional expenses, partially offset by lower other operating expenses, lower advertising expenses, and lower regulatory assessment expenses.

The following table presents, for the periods indicated, the major categories of operating expenses:

		For the	e Three	ided	For the Six Months Ended						
			June	e 30,		June 30,					
(dollars in thousands)	2020		2019	Increas	e (Decrease)	2020	20 2019 Increase (I				(Decrease)
Operating expenses:	'			'							
Personnel expenses	\$ 7,646	\$	7,005	\$ 641	9.2 %	\$ 14,995	\$	13,645	\$	1,350	9.9 %
Non-staff expenses:											
Occupancy and equipment expenses	1,235		1,334	(99)	(7.4)%	2,419		2,509		(90)	(3.6)%
Technology expenses	615		558	57	10.2 %	1,202		1,101		101	9.2 %
Advertising	215		396	(181)	(45.7)%	476		605		(129)	(21.3)%
Other business development expenses	256		277	(21)	(7.6)%	551		560		(9)	(1.6)%
Data processing expense	471		483	(12)	(2.5)%	921		942		(21)	(2.2)%
Other taxes	438		455	(17)	(3.7)%	875		808		67	8.3 %
Loan and deposit expenses	273		392	(119)	(30.4)%	519		615		(96)	(15.6)%
Legal and professional expenses	605		383	222	58.0 %	1,100		702		398	56.7 %
Regulatory assessment expense	139		133	6	4.5 %	164		275		(111)	(40.4)%
Other operating expenses	976		988	(12)	(1.2)%	1,597		1,800		(203)	(11.3)%
Total operating expenses	\$ 12,869	\$	12,404	\$ 465	3.7 %	\$ 24,819	\$	23,562	\$	1,257	5.3 %

Personnel expenses are the largest component of operating expenses and include payroll expenses, incentive compensation, benefit plans, health insurance, and payroll taxes. Personnel expenses increased \$641,000 to \$7.6 million for the second quarter of 2020 compared to the same quarter prior year and increased \$1.4 million to \$15.0 million for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. As of June 30, 2020 and 2019, we had 334 and 325 full-time equivalent employees, respectively. The increase in personnel was related to additional staff resulting from our expansion in the Northshore and Southwest markets, as well as an increase in staff to support operational growth. Also, revenue-based commission compensation increased for the three and six months ended June 30, 2020, compared to the same periods in 2019, primarily due to higher mortgage commission related to higher mortgage loan income.

Legal and professional expenses increased \$222,000 to \$605,000 for the second quarter of 2020 compared to the same quarter prior year and increased \$398,000 to \$1.1 million for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. The increase in both periods was a result of increased loan collection expenses, other legal expenses, and new expenses related to operating as a public company.

Advertising expense decreased \$181,000 to \$215,000 for the second quarter of 2020 compared to the second quarter of 2019 and decreased \$129,000 to \$476,000 for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. The decrease in both periods was a result of a reduction of media campaigns and fewer marketing events in the second quarter of 2020 due to the pandemic.

Other operating expenses decreased by \$203,000 to \$1.6 million for the six months ended June 30, 2020, compared to the same period prior year. This decrease was primarily due to a \$311,000 nonrecurring expense reduction related to the dissolution of an acquired subsidiary in the first quarter of 2020.

Regulatory assessment expense decreased \$111,000 to \$164,000 for the six months ended June 30, 2020, compared to the six months ended June 30, 2019. The Bank was notified by the FDIC that it did not have an FDIC insurance assessment for the first quarter of 2020, while it would again have an assessment starting in the second quarter of 2020. Therefore, FDIC insurance assessment expense for the first six months of 2020 was \$113,000, compared to \$250,000 for the first six months of 2019.

#### Income Tax Expense

The amount of income tax expense is influenced by the amounts of our pre-tax income, tax-exempt income, and other nondeductible expenses. Deferred tax assets and liabilities are reflected at currently enacted income tax rates in effect for the period in which the deferred tax assets and liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

Our effective income tax rates have differed from the U.S. statutory rate due to the effect of tax-exempt income from loans, securities, and life insurance policies, and the income tax effects associated with stock-based compensation. The CARES Act and Families First Coronavirus Response Act passed in March of 2020 did not have a material impact on our income tax expense or our effective tax rate for the first half of 2020.

For the quarters ended June 30, 2020 and 2019, income tax expense totaled \$1.5 million and \$1.3 million, respectively. The increase in income tax expense was primarily due to the increase in pre-tax income. Our effective income tax rates for the quarters ended June 30, 2020 and 2019, were 18.3% and 18.8%, respectively.

For the six months ended June 30, 2020 and 2019, income tax expense totaled \$3.2 million and \$2.6 million, respectively. Our effective income tax rates for the six months ended June 30, 2020 and 2019, were 18.8% and 19.1%, respectively.

#### FINANCIAL CONDITION

#### General

As of June 30, 2020, total assets were \$2.36 billion which was \$373.6 million, or 18.8%, higher than total assets of \$1.99 billion as of December 31, 2019. Within total assets, compared to December 31, 2019, loans HFI increased by \$176.4 million, interest-bearing deposits in other banks increased by \$102.9 million, and securities AFS increased by \$77.7 million. For liabilities, compared to December 31, 2019, deposits increased by \$348.2 million, or 20.2%. We had no borrowings as of June 30, 2020 or December 31, 2019. As of June 30, 2020, the loans HFI to deposits ratio was 78.06%, compared to 83.60% as of December 31, 2019, and the noninterest-bearing deposits to total deposits ratio was 41.48%, compared to 33.98% as of December 31, 2019. Stockholders' equity increased \$19.2 million in the first half of 2020 to \$271.1 million as of June 30, 2020.

## Securities

Our securities portfolio is the second largest component of earning assets and provides a significant source of revenue. As of June 30, 2020, our securities portfolio was 17.7% of total assets. It is designed primarily to provide and maintain liquidity, generate a favorable return on investments without incurring unnecessary interest rate and credit risk, and complement our lending activities. We may invest in various types of liquid assets that are permissible under governing regulations and approved by our investment policy, which include U.S. Treasury obligations, U.S. government agency obligations, certificates of deposit of insured domestic banks, mortgage-backed and mortgage-related securities, corporate notes having an investment rating of "A" or better, municipal bonds, and certain equity securities.

Securities AFS were \$413.2 million as of June 30, 2020, an increase of \$77.7 million, or 23.1%, from \$335.6 million as of December 31, 2019. Investment activity for the six months ended June 30, 2020, included \$198.8 million of securities purchased, partially offset by \$86.9 million in sales and \$42.1 million in maturities, prepayments, and calls. The net unrealized gain of the securities AFS portfolio increased \$7.9 million for the six months ended June 30, 2020.

Equity securities were \$4.0 and \$3.9 million as of June 30, 2020 and December 31, 2019, respectively. There were no purchases or sales of equity securities for the six months ended June 30, 2020.

During the six months ended June 30, 2020, we sold \$86.9 million of securities AFS, consisting of a mix across various sectors that had short-term remaining maturities and lower yields, along with a strategic group of higher yielding municipal securities which also had short average lives. We were able to obtain a gain of \$1.2 million on these transactions due to timing and favorable pricing within the market, and we have reinvested the majority of the proceeds into higher yielding securities. These restructuring transactions reduced the amount of securities repricing in the short-term, lowered amortization expense, and including the gain, are expected to partially mitigate our exposure to tighter margins and a lower rate environment for the remainder of the year.

During the six months ended June 30, 2020, due to the low interest rate environment, we reallocated \$92.5 million from federal funds sold yielding 0.51% for the six months ended June 30, 2020, to securities yielding 1.57%. Although this reallocation will have a slightly negative effect on the overall securities portfolio yield, we expect to improve future interest income by moving these funds from federal funds sold to a higher yielding investment.

The securities portfolio tax-equivalent yield was 2.20% for the six months ended June 30, 2020, compared to 2.31% for the six months ended June 30, 2019. The decrease in yield for the six months ended June 30, 2020, compared to the same period for 2019, was primarily due to increased prepayment speeds on our mortgage-backed securities caused by lower interest rates. This resulted in higher amortization expense and lower yields for these securities.

The carrying values of our securities classified as AFS are adjusted for unrealized gain or loss, and any unrealized gain or loss is reported on an after-tax basis as a component of accumulated other comprehensive income (loss) in stockholders' equity. As of June 30, 2020, the net unrealized gain of the securities AFS portfolio was \$7.9 million, as compared to a net unrealized loss of \$30,000 as of December 31, 2019.

Equity securities, consisting of a mutual fund, are carried at fair value on the consolidated balance sheets with periodic changes in value recorded through the consolidated statements of income. The fair value of our equity securities was \$4.0 million as of June 30, 2020, with a recognized gain of \$96,000 for the six months ended June 30, 2020, compared to a fair value of \$3.9 million as of December 31, 2019, with a recognized gain of \$115,000 for the year ended December 31, 2019.

The following tables summarize the amortized cost and estimated fair value of our securities by type as of the dates indicated. As of June 30, 2020, other than securities issued by U.S. government agencies or government sponsored enterprises, our securities portfolio did not contain securities of any one issuer with an aggregate book value in excess of 10.0% of our stockholders' equity.

				June 3	0, 202	20		
(in thousands)		Amortized Cost	U	Gross nrealized Gains	Uı	Gross nrealized Losses	F	air Value
Securities AFS:								
Mortgage-backed securities	\$	251,298	\$	4,439	\$	(106)	\$	255,631
Municipal bonds		147,630		3,422		(68)		150,984
U.S. agency securities		6,445		186		_		6,631
Total Securities AFS	\$	405,373	\$	8,047	\$	(174)	\$	413,246
				Decembe	er 31, 2	2019		
(in thousands)		Amortized Cost	U	Decembe Gross nrealized Gains	Uı	2019 Gross nrealized Losses	ı	-air Value
(in thousands) Securities AFS:	,		U	Gross nrealized	Uı	Gross nrealized	-	-air Value
	\$		\$	Gross nrealized	Uı	Gross nrealized	F	Fair Value 235,671
Securities AFS:		Cost		Gross nrealized Gains	Ui	Gross nrealized Losses		
Securities AFS: Mortgage-backed securities		236,572		Gross nrealized Gains	Uı	Gross nrealized Losses		235,671

The following table shows the fair value of securities AFS which mature during each of the periods indicated. The contractual maturity of a mortgage-backed security is the date at which the last underlying mortgage matures.

						Contra	ctu	al Maturity	as of June 3	0, 2	2020				
Within One Year			After One Year but Within Five Years		After Five Years but Within Ten Years		After Ten Years				Total				
(dollars in thousands)	Α	mount	Yield <sup>(1)</sup>		Amount	Yield <sup>(1)</sup>		Amount	Yield <sup>(1)</sup>		Amount	Yield <sup>(1)</sup>		Amount	Yield <sup>(1)</sup>
Securities AFS:															
Mortgage-backed securities	\$	_	%	\$	6,365	1.76%	\$	22,031	1.94%	\$	227,235	1.95%	\$	255,631	1.94%
Municipal bonds		596	3.23%		29,777	1.85%		25,382	2.90%		95,229	3.11%		150,984	2.83%
U.S. agency securities		_	%		1,637	2.44%		3,982	2.55%		1,012	0.73%		6,631	2.24%
Total Securities AFS	\$	596	3.23%	\$	37,779	1.86%	\$	51,395	2.46%	\$	323,476	2.29%	\$	413,246	2.27%
(1)Tax equivalent projected book yield as	s of Jui	ne 30, 2020.											_		

## Loan Portfolio

Our loan portfolio is our largest category of earning assets, and interest income earned on our loan portfolio is our primary source of income. We maintain a diversified loan portfolio with a focus on commercial real estate, one-to-four family residential, and commercial and industrial loans. Loans HFI as of June 30, 2020, were \$1.62 billion, an increase of \$176.4 million, or 12.3%, compared to \$1.44 billion as of December 31, 2019. The increase in loans HFI was primarily due to the issuance of PPP loans in the second quarter of 2020.

In the second quarter of 2020, Red River Bank originated 1,384 PPP loans totaling \$199.0 million. As of June 30, 2020, unamortized PPP origination fees were \$6.3 million, resulting in \$192.7 million of PPP loans, net of deferred income, or 11.9% of loans HFI. The average PPP loan size was \$144,000.

As of June 30, 2020, loans HFI excluding \$192.7 million of PPP loans (non-GAAP), net of deferred income, were \$1.42 billion, a decrease of \$16.3 million, or 1.1%, from December 31, 2019. The decrease in non-PPP loans was attributable to a decline in new loan growth resulting from the COVID-19 pandemic economic shutdowns. For calculations and reconciliations to GAAP of non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

Loans HFI by category, non-PPP loans HFI (non-GAAP), and loans HFS are summarized below as of the dates indicated:

	 June 3		December 31, 2019			
(dollars in thousands)	Amount	Percent	Amount		Percent	
Real estate:	 					
Commercial real estate	\$ 536,166	33.2%	\$	531,990	37.0%	
One-to-four family residential	420,545	26.0%		420,020	29.2%	
Construction and development	140,907	8.7%		132,461	9.2%	
Commercial and industrial	244,587	15.2%		267,940	18.6%	
SBA PPP, net of deferred income	192,655	11.9%		_	—%	
Tax-exempt	56,065	3.5%		56,494	3.9%	
Consumer	24,373	1.5%		30,019	2.1%	
Total loans HFI	\$ 1,615,298	100.0%	\$	1,438,924	100.0%	
Total non-PPP loans HFI (non-GAAP)	\$ 1,422,643		\$	1,438,924		
Total loans HFS	\$ 14,578		\$	5,089		

The table below presents information on PPP loans originated by loan size:

June 30, 2020

(dollars in thousands)	Number	Percent	Amount	Percent	al Fee (24 nonths)
\$150 or less	1,118	80.8%	\$ 48,576	24.4%	\$ 2,429
Greater than \$150 to \$350	136	9.8%	31,795	16.0%	1,590
Greater than \$350 to less than \$2,000	120	8.7%	90,438	45.4%	2,713
\$2,000 to less than \$4,000	10	0.7%	28,238	14.2%	282
\$4,000 to \$10,000	_	—%	_	—%	_
Total PPP loans originated	1,384	100.0%	\$ 199,047	100.0%	\$ 7,014

## **Loan Payment Deferments**

In the first quarter of 2020, we began granting 90-day loan payment deferments for requesting borrowers impacted by pandemic-related economic shutdowns. Loan payment deferments were granted on \$113.4 million of loans as of March 31, 2020, and on \$246.3 million of loans as of April 30, 2020. Through June 30, 2020, loan payment deferments were granted on 554 loans totaling \$272.2 million, or 19.1% of non-PPP loans HFI (non-GAAP). By the end of June 2020, \$119.4 million, or 43.9%, of the original deferrals granted were expired.

As of June 30, 2020, 289 loans totaling \$152.8 million, or 10.7% of non-PPP loans HFI (non-GAAP), remained on active deferral. Deferrals of principal and interest payments were 5.4% of non-PPP loans HFI (non-GAAP) and deferrals of principal only payments were 5.3% of non-PPP loans HFI (non-GAAP).

As of July 31, 2020, \$42.6 million or 3.0%, of non-PPP loans HFI (non-GAAP), remained on active deferral. Of those loans remaining on active deferral, \$21.5 million or 1.5% of non-PPP loans HFI (non-GAAP), were approved for a second 90-day deferral term.

In accordance with interagency regulatory guidance issued in March 2020, these short-term deferrals are not deemed to be TDRs to the extent they meet the terms of such guidance. For calculations and reconciliations to GAAP of non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

## Industry and Other Portfolio Sectors

We have identified certain sectors within our loan portfolio that we believe have a heightened overall level of risk due to pandemic-related macro-economic conditions. The following table shows non-PPP loans HFI (non-GAAP) in these sectors as of the date indicated:

June 30 2020

December 21 2010

			June 3	December 31, 2019						
(dollars in thousands)			Loans	ı		Active COVID-19 nt Deferment	Loans			
		Amount	Percent of Non- PPP Loans HFI (non-GAAP)		Amount	Percent of Non- PPP Loans HFI (non-GAAP)		Amount	Percent of Non- PPP Loans HFI (non-GAAP)	
Hospitality services:										
Hotels and other overnight lodging	\$	25,330	1.8%	\$	23,830	1.7%	\$	24,297	1.7%	
Restaurants - full service		9,314	0.7%		2,010	0.1%		11,444	0.8%	
Restaurants - limited service		12,635	0.9%		51	—%		8,123	0.6%	
Other		3,642	0.2%		426	%		3,340	0.2%	
Total hospitality services	\$	50,921	3.6%	\$	26,317	1.8%	\$	47,204	3.3%	
Hospitality services average loan size	\$	359					\$	319		
Retail trade:										
Automobile dealers	\$	36,696	2.6%	\$	2,874	0.2%	\$	39,069	2.7%	
Other retail		23,767	1.7%		1,377	0.1%		24,772	1.7%	
Total retail trade	\$	60,463	4.3%	\$	4,251	0.3%	\$	63,841	4.4%	
Retail trade average loan size	\$	334					\$	340		
	<u></u>									
Energy	\$	27,952	2.0%	\$	5,505	0.4%	\$	31,777	2.2%	
Energy average loan size	\$	717					\$	836		
	_									
Total sectors	\$	139,336	9.9%	\$	36,073	2.5%	\$	142,822	9.9%	
									· · · · · ·	

In the hotel and other overnight lodging sector, we have one property financed in tourism-driven downtown New Orleans, Louisiana. The remaining hotel properties in our portfolio are located throughout Louisiana and are not located in areas that are primarily tourism-driven. The majority of our restaurant credits are in fast and quick service concepts and are not located in tourism-driven areas.

The following table shows non-PPP loans HFI (non-GAAP) in other non-industry specific areas that we believe may be affected by the pandemic:

	June 30, 2020						
(dollars in thousands)	-	Amount	Percent of Non- PPP Loans HFI (non-GAAP)				
Loans collateralized by non-owner occupied properties leased to retail establishments	\$	37,653	2.6%				
Credit card loans:							
Commercial	\$	1,253	0.1%				
Consumer		841	0.1%				
Total credit card loans	\$	2,094	0.2%				

Our health care portfolio is a diversified portfolio of health care providers. As of June 30, 2020, health care credits were \$133.4 million, or 9.4% of non-PPP loans HFI (non-GAAP), compared to \$133.4 million, or 9.3% of non-PPP loans HFI as of December 31, 2019. The average health care loan size was \$267,000 as of June 30, 2020, and \$274,000 as of December 31, 2019.

Within the health care sector, nursing and residential care loans were 4.5% of non-PPP loans HFI (non-GAAP) as of June 30, 2020, and 5.3% as of December 31, 2019. Loans to physician and dental practices were 4.7% of non-PPP loans HFI (non-GAAP) as of June 30, 2020, and 3.9% as of December 31, 2019.

Health care deferral requests were 1.6% of non-PPP loans HFI (non-GAAP) as of June 30, 2020, and concentrated with smaller independent physician and dental practices, which appear to have weathered the temporary economic shutdowns with minimal long-term issues anticipated. The nursing and residential care portfolio had no deferrals. As of June 30, 2020, health care credits with active deferrals were 0.3% of non-PPP loans HFI (non-GAAP).

None of the markets in which we directly operate are characterized by a high degree of tourism-driven hospitality services. Likewise, our geographic footprint is not closely aligned with the bulk of Louisiana's energy-concentrated local economies. We believe this provides our portfolio with some degree of insulation against the current stress in both of those segments.

The following table summarizes non-PPP loans HFI (non-GAAP) by market of origin:

	June 3	30, 2020
(dollars in thousands)	Amount	Percent of Non- PPP Loans HFI (non-GAAP)
Central	\$ 600,983	42.2%
Northwest	343,540	24.2%
Southeast	374,456	26.3%
Southwest	66,871	4.7%
Northshore	 36,793	2.6%
Total non-PPP loans HFI	\$ 1,422,643	100.0%

For further information on non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

## Nonperforming Assets

NPAs consist of nonperforming loans and property acquired through foreclosures or repossession. Nonperforming loans include loans that are contractually past due 90 days or more and loans that are on nonaccrual status. Loans are considered past due when principal and interest payments have not been received as of the date such payments are due.

Asset quality is managed through disciplined underwriting policies, continual monitoring of loan performance, and focused management of NPAs. There can be no assurance, however, that the loan portfolio will not become subject to losses due to declines in economic conditions, deterioration in the financial condition of our borrowers, or a decline in the value of collateral.

NPAs totaled \$4.3 million as of June 30, 2020, down \$2.2 million, or 33.6%, from \$6.5 million as of December 31, 2019, primarily due to the partial paydown and ultimate charge-off of a nonaccrual energy credit and the sale of foreclosed assets. The ratio of NPAs to total assets improved to 0.18% as of June 30, 2020, from 0.33% as of December 31, 2019.

Nonperforming loan and asset information is summarized below:

(dollars in thousands)	June	30, 2020	Dece	ember 31, 2019
Nonperforming loans:				
Nonaccrual loans	\$	3,442	\$	5,319
Accruing loans 90 or more days past due		_		_
Total nonperforming loans		3,442		5,319
Foreclosed assets:				
Real estate		852		1,128
Other		_		18
Total foreclosed assets		852		1,146
Total NPAs	\$	4,294	\$	6,465
Troubled debt restructurings:(1,2)				
Nonaccrual loans	\$	1,261	\$	3,185
Accruing loans 90 or more days past due		_		_
Performing loans		1,463		1,695
Total TDRs	\$	2,724	\$	4,880
Nonperforming loans to loans HFI <sup>(1)</sup>		0.21%		0.37%
Nonperforming loans to non-PPP loans HFI (non-GAAP) <sup>(1,3)</sup>		0.24%		0.37%
NPAs to total assets		0.18%		0.33%

(1) Troubled debt restructurings – nonaccrual and accruing loans 90 or more days past due are included in the respective components of nonperforming loans.

(3) Non-GAAP financial measure. For calculations and reconciliations to GAAP of non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

Nonaccrual loans are summarized below by category:

(in thousands)	June 30, 2020 December 31, 2019		
Real estate:			
Commercial real estate	\$	1,248	\$ 1,278
One-to-four family residential		613	607
Construction and development		_	38
Commercial and industrial	:	1,576	3,370
SBA PPP, net of deferred income		_	_
Tax-exempt		_	_
Consumer		5	26
Total nonaccrual loans	\$	3,442	\$ 5,319

## **Potential Problem Loans**

From a credit risk standpoint, we classify loans in one of five categories: pass, special mention, substandard, doubtful, or loss. Loan classifications reflect a judgment about the risk of default and loss associated with the loans. Classifications are reviewed periodically and adjusted to reflect the degree of risk and loss believed to be inherent in each loan. The methodology is structured so that specific reserve allocations are increased in accordance with deterioration in credit quality (and a corresponding increase in risk and loss) or decreased in accordance with improvement in credit quality (and a corresponding decrease in risk and loss). Loans classified as pass are loans with very low to acceptable risk levels based on the borrower's financial condition, financial trends, management strength, and collateral quality. Loans classified as special mention have potential weaknesses that deserve management's close attention. If these weaknesses are not corrected, repayment possibilities for the loan may deteriorate. However, the loss potential does not pose sufficient risk to warrant substandard classification.

Loans classified as substandard have well defined weaknesses which jeopardize normal repayment of principal and interest. Prompt corrective action is required to reduce exposure and to assure adequate remedial actions are taken by

<sup>(2)</sup> In accordance with interagency regulatory guidance issued in March 2020, COVID-19 pandemic-related short-term deferrals are not deemed to be TDRs to the extent they meet the terms of such quidance

the borrower. If these weaknesses do not improve, loss is possible. Loans classified as doubtful have well defined weaknesses that make full collection improbable. Loans classified as loss are considered uncollectible and charged-off to the allowance for loan losses.

As of June 30, 2020, loans classified as pass were 97.7% of loans HFI, and loans classified as special mention and substandard were 1.6% and 0.7%, respectively, of loans HFI. There were no loans as of June 30, 2020, classified as doubtful or loss. As of December 31, 2019, loans classified as pass were 97.1% of loans HFI, and loans classified as special mention and substandard were 2.0% and 0.9%, respectively, of loans HFI. There were no loans as of December 31, 2019, classified as doubtful or loss.

#### Allowance for Loan Losses

The allowance for loan losses provides for known and inherent losses in the loan portfolio based upon management's best assessment of the loan portfolio at each balance sheet date. It is maintained at a level estimated to be adequate to absorb potential losses through periodic changes to loan losses.

In connection with the review of the loan portfolio, risk elements attributable to particular loan types or categories are considered in assessing the quality of individual loans. Some of the risk elements considered include:

- for commercial real estate loans, the debt service coverage ratio (income from the business in excess of operating expenses compared to loan repayment requirements); operating results of the owner in the case of owner occupied properties; the loan to value ratio; the age and condition of the collateral; and the volatility of income, property value, and future operating results typical of properties of that type;
- for one-to-four family residential mortgage loans, the borrower's ability to repay the loan, including a consideration of the debt to income ratio and employment and income stability; the loan-to-value ratio; and the age, condition, and marketability of the collateral;
- for construction and development loans, the perceived feasibility of the project including the ability to sell developed lots or improvements
  constructed for resale or the ability to lease property constructed for lease; the quality and nature of contracts for presale or prelease, if any;
  experience and ability of the developer; and the loan to value ratio; and
- for commercial and industrial loans, the debt service coverage ratio; the operating results of the commercial, industrial, or professional
  enterprise; the borrower's business, professional, and financial ability and expertise; the specific risks and volatility of income and operating
  results typical for businesses in that category; the value, nature, and marketability of collateral; and the financial resources of the guarantor(s),
  if any.

When effective, the CECL allowance model, prescribed by *ASU No. 2016-13*, will require measurement of expected credit losses based on historical experience, current conditions, and reasonable supportable forecasts. This model will replace the existing incurred loss model. As an SEC registrant with smaller reporting company filing status as determined on June 30, 2020, CECL is effective for us on January 1, 2023. Refer to "Item 1. Financial Statements - Note 1 - Summary of Significant Accounting Policies - Recent Accounting Pronouncements" in this report for more information on *ASU No. 2016-13*.

As of June 30, 2020, the allowance for loan losses was \$14.9 million, or 0.92%, of loans HFI, and 1.05% of non-PPP loans HFI (non-GAAP). As of December 31, 2019, the allowance for loan losses totaled \$13.9 million, or 0.97%, of loans HFI. The \$945,000 increase in the allowance for loan losses for the six months ended June 30, 2020, was due to \$2.0 million from the provision for loan loss expense, partially offset by \$1.1 million of net charge-offs on loans. The provision for loan losses for the six months ended June 30, 2020, was \$2.0 million, an increase of \$973,000, or 92.2%, from \$1.1 million for the six months ended June 30, 2019. The increase in the provision for loan losses was due to expected economic pressures relating to the COVID-19 pandemic. Net charge-offs for the six months ended June 30, 2020, were \$1.1 million, primarily due to the charge-off of a nonaccrual energy credit in the second quarter of 2020. For calculations and reconciliations to GAAP of non-GAAP financial measures, see " - Non-GAAP Financial Measures" in this Quarterly Report on Form 10-Q.

Due to economic uncertainties related to the pandemic shutdowns and future risks associated with COVID-19 pandemic levels, we are closely monitoring asset quality and will adjust the provision for loan losses as needed in the third and fourth quarters of 2020.

The following table displays activity in the allowance for loan losses for the periods shown:

	Six Months Ended June				
(dollars in thousands)		2020		2019	
Loans HFI	\$	1,615,298	\$	1,393,154	
Non-PPP Loans HFI (non-GAAP) <sup>(1)</sup>	\$	1,422,643	\$	1,393,154	
Average loans	\$	1,528,216	\$	1,358,347	
Allowance for loan locace at beginning of period	ф	12.027	Φ.	10.504	
Allowance for loan losses at beginning of period  Provision for loan losses	\$	13,937	\$	12,524	
		2,028		1,055	
Charge-offs:  Real estate:					
One-to-four family residential		_		(15)	
Construction and development		(14)		_	
Commercial and industrial		(1,058)		(568)	
Consumer		(146)		(136)	
Total charge-offs		(1,218)		(719)	
Recoveries:					
Real estate:					
One-to-four family residential		5		2	
Construction and development		_		77	
Commercial and industrial		50		579	
Consumer		80		73	
Total recoveries		135		731	
Net (charge-offs)/recoveries		(1,083)		12	
Allowance for loan losses at end of period	\$	14,882	\$	13,591	
Allowance for loan losses to loans HFI		0.92%		0.98%	
Allowance for loan losses to non-PPP loans HFI (non-GAAP)(1)		1.05%		0.98%	
Net charge-offs to average loans  (1) Non-GAAP financial measure. Calculations of this measure and reconciliations to GAAP are included	in " - Non-GAAP Financial Measures" in this	0.07% Quarterly Report on F	orm 10-Ç	0.00%	

We believe the allowance for loan losses was adequate to provide for known and inherent losses in the portfolio at all times shown above. Future provisions for loan losses are subject to ongoing evaluations of the factors and loan portfolio risks described above, including economic pressures related to COVID-19. A decline in market area economic conditions, deterioration of asset quality, or growth in portfolio size could cause the allowance to become inadequate and

material additional provisions for loan losses could be required.

## **Deposits**

Deposits are the primary funding source for loans and investments. We offer a variety of deposit products designed to attract and retain consumer, commercial, and public entity customers. These products consist of noninterest and interest-bearing checking accounts, savings accounts, money market accounts, and time deposit accounts. Deposits are gathered from individuals, partnerships, corporations, and public entities located primarily in our market areas. We do not have any internet-sourced or brokered deposits.

Total deposits increased \$348.2 million, or 20.2%, to \$2.07 billion as of June 30, 2020, from \$1.72 billion as of December 31, 2019. Noninterest-bearing deposits increased by \$273.5 million, or 46.8%, to \$858.4 million. This increase was due primarily to customers receiving funds from various government stimulus programs and depositing the proceeds from their PPP loans, as well as higher deposit account opening activity. Noninterest-bearing deposits as a percentage of total deposits were 41.48% as of June 30, 2020, compared to 33.98% as of December 31, 2019.

The following table presents our deposits by account type as of the dates indicated:

	 June 3	30, 2020	Decemb	er 31, 2019	De	,	e from 2019 to June 30, 220
(dollars in thousands)	 Balance	% of Total	 Balance	% of Total	5	<b>Change</b>	% Change
Noninterest-bearing demand deposits	\$ 858,397	41.5%	\$ 584,915	34.0%	\$	273,482	46.8 %
Interest-bearing deposits:							
NOW accounts	316,217	15.2%	331,374	19.2%		(15,157)	(4.6)%
Money market accounts	431,516	20.9%	367,689	21.4%		63,827	17.4 %
Savings accounts	129,799	6.3%	103,984	6.0%		25,815	24.8 %
Time deposits < \$100,000	107,255	5.2%	110,636	6.4%		(3,381)	(3.1)%
Time deposits \$100,000 to \$250,000	132,841	6.4%	131,957	7.7%		884	0.7 %
Time deposits > \$250,000	93,297	4.5%	90,565	5.3%		2,732	3.0 %
Total interest-bearing deposits	\$ 1,210,925	58.5%	\$ 1,136,205	66.0%	\$	74,720	6.6 %
Total deposits	\$ 2,069,322	100.0%	\$ 1,721,120	100.0%	\$	348,202	20.2 %

Commercial deposits increased \$300.3 million to \$957.1 million as of June 30, 2020, primarily due to commercial customers depositing the proceeds from their PPP loans. The following table presents deposits by customer type as of the dates indicated:

	 June 30, 2020 December 31				Change from December 31, 2019 to June 30, 31, 2019 2020					
(dollars in thousands)	Balance	% of Total		Balance	% of Total	\$	<b>Change</b>	% Change		
Consumer	\$ 982,277	47.4%	\$	895,342	52.0%	\$	86,935	9.7 %		
Commercial	957,140	46.3%		656,814	38.2%		300,326	45.7 %		
Public	129,905	6.3%		168,964	9.8%		(39,059)	(23.1)%		
Total deposits	\$ 2,069,322	100.0%	\$	1,721,120	100.0%	\$	348,202	20.2 %		

The maturity distribution of our time deposits of \$100,000 or more are summarized below:

(in thousands)	Jur	June 30, 2020		
Three months or less	\$	46,291		
Over three months through six months		42,788		
Over six months through 12 months		69,224		
Over 12 months through three years		45,352		
Over three years		22,483		
Total	\$	226,138		

# Borrowings

The Company has established various lines of credit with the FHLB and other correspondent banks to provide additional sources of operating funds. On April 15, 2020, in order to fund PPP loans, the Company borrowed \$50.0 million from the FHLB for 90 days at a rate of 0.35% under its existing line of credit. The Company's FHLB line of credit is collateralized by eligible Red River Bank loans. Due to having adequate liquidity, the \$50.0 million was paid off on May 19, 2020.

# **Equity and Regulatory Capital Requirements**

Total stockholders' equity as of June 30, 2020, was \$271.1 million, compared to \$251.9 million as of December 31, 2019, an increase of \$19.2 million, or 7.6%. This increase was attributable to net income for the six months ended June 30, 2020, of \$13.6 million and a \$6.2 million, net of tax, market adjustment to accumulated other comprehensive income related to securities AFS, partially offset by \$879,000 in cash dividends.

As part of the directive under the Economic Growth Act, on September 17, 2019, the FDIC and other federal bank regulatory agencies approved the CBLR framework. This optional framework became effective January 1, 2020, and will be available as an alternative to the Basel III risk-based capital framework. The CBLR framework provides for a simple measure of capital adequacy for certain community banking organizations. Specifically, depository institutions and

depository institution holding companies that have less than \$10.0 billion in total consolidated assets and meet other qualifying criteria, including a Tier 1 leverage ratio of greater than 9.00% (subsequently temporarily reduced to 8.00% as a COVID-19 relief measure), are considered qualifying community banking organizations and are eligible to opt into the CBLR framework and replace the applicable Basel III risk-based capital requirements.

As of June 30, 2020, the Company and the Bank qualify for the CBLR framework. Management does not intend to utilize the CBLR framework that became effective January 1, 2020.

## LIQUIDITY AND ASSET-LIABILITY MANAGEMENT

# Liquidity

Liquidity involves our ability to raise funds to support asset growth and potential acquisitions or to reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements, and otherwise to operate on an ongoing basis and manage unexpected events. For the six months ended June 30, 2020, and the year ended December 31, 2019, liquidity needs were primarily met by core deposits, security and loan maturities, and cash flows from amortizing security and loan portfolios.

Our most liquid assets are cash and short-term investments that include both interest-earning demand deposits and securities AFS. The levels of these assets are dependent on our operating, financing, lending, and investing activities during any given period. Access to purchased funds from correspondent banks and overnight advances from the FHLB and the Federal Reserve Bank of Atlanta are also available. Purchased funds from correspondent banks and overnight advances have been utilized on occasion to meet funding obligations, although we do not generally rely on these external funding sources.

Our primary source of funds is deposits, and our primary use of funds is the funding of loans. We invest excess deposits in interest-earning deposits at other banks or at the Federal Reserve, federal funds sold, securities, or other short-term liquid investments until the deposits are needed to fund loan growth or other obligations. Our average total loans increased \$139.5 million, or 10.0%, for the six months ended June 30, 2020, as compared to average total loans for the twelve months ended December 31, 2019. The increase in average total loans is primarily due to PPP loans originated during the second quarter of 2020. Our average deposits increased \$203.7 million, or 12.3%, for the six months ended June 30, 2020, as compared to the average deposits for the twelve months ended December 31, 2019. The increase in average total deposits is primarily due to customers receiving funds from various government stimulus programs and depositing the proceeds from their PPP loans, as well as higher deposit account opening activity.

Our securities portfolio is another alternative source for meeting liquidity needs. Securities generate cash flow through principal payments and maturities, and they generally have readily available markets that allow for their conversion to cash. As of June 30, 2020, securities AFS totaled \$413.2 million compared to \$335.6 million as of December 31, 2019. However, certain investments within our securities portfolio are also used to secure specific deposit types, such as for public entities, which impacts their liquidity. As of June 30, 2020, securities with a carrying value of \$110.6 million, or 26.8% of the securities AFS portfolio, were pledged to secure public entity deposits as compared to securities with a carrying value of \$89.8 million, or 26.8% of the securities AFS portfolio, similarly pledged as of December 31, 2019. This increase in collateral of \$20.8 million, or 23.2%, was primarily due to an increase in several large public entity deposit accounts that occurred at the beginning of the first quarter of 2020. Public entity account balances generally fluctuate throughout the first quarter.

Other sources available for meeting liquidity needs include federal funds lines, FHLB advances, repurchase agreements, and other lines of credit. We maintain four federal funds lines of credit with commercial banks that provided for the availability to borrow up to an aggregate of \$95.0 million in federal funds as of June 30, 2020 and December 31, 2019. FHLB advances may also be used to meet short-term liquidity needs, particularly if the prevailing interest rate on an FHLB advance compares favorably to the rates that would be required to attract the necessary deposits. As of June 30, 2020 and December 31, 2019, our net borrowing capacity from the FHLB was \$619.8 million and \$538.1 million, respectively. We also maintain an additional \$6.0 million revolving line of credit at one of our correspondent banks. As of June 30, 2020 and December 31, 2019, we had total borrowing capacity of \$720.8 and \$639.1 million, respectively, through these combined funding sources. To assist with funding PPP loans, on April 15, 2020, the Company borrowed \$50.0 million from the FHLB at a rate of 0.35% under our existing line of credit. Due to having adequate liquidity, the \$50.0 million advance was paid off on May 19, 2020. We had no outstanding balances from any of these funding sources as of June 30, 2020 or December 31, 2019.

As of June 30, 2020, we had cash and cash equivalents of \$241.4 million compared to \$133.3 million as of December 31, 2019. The increase of \$108.1 million, or 81.1%, was a result of deposit growth outpacing loan growth. Deposits increased primarily due to customers receiving funds from various government stimulus programs and depositing the proceeds from their PPP loans, as well as higher deposit account opening activity.

## Commitments to Extend Credit

In the normal course of business, we enter into certain financial instruments, such as commitments to extend credit and letters of credit, to meet the financing needs of our customers. These commitments involve elements of credit risk, interest rate risk, and liquidity risk. Some instruments may not be reflected in the accompanying consolidated financial statements until they are funded, although they expose us to varying degrees of credit risk and interest rate risk in much the same way as funded loans.

Commitments to extend credit are agreements to lend to customers if all conditions of the commitment are met. These commitments include revolving and nonrevolving credit lines and are primarily issued for commercial purposes. Commitments to extend credit generally have fixed expiration dates or other termination clauses. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions.

As of June 30, 2020, we had \$299.6 million in unfunded loan commitments and \$10.0 million in commitments associated with outstanding standby letters of credit. We have monitored the requests for extensions of credit under these lines and have not identified any requests outside of the normal course of business that appear to be attributable to COVID-19 hardships. As of December 31, 2019, we had \$257.0 million in unfunded loan commitments and \$11.1 million in commitments associated with outstanding standby letters of credit. As commitments associated with letters of credit and commitments to extend credit may expire unused, the total outstanding commitments may not necessarily reflect the actual future cash funding requirements.

## Interest Rate Sensitivity and Market Risk

As a financial institution, our primary component of market risk is interest rate volatility. Our asset-liability management policies provide management with guidelines for effective funds management, and we have established a measurement system for monitoring our net interest rate sensitivity position. We have historically managed our rate sensitivity position within our established policy guidelines.

Our exposure to interest rate risk is managed by Red River Bank's Asset-Liability Management Committee. The committee formulates strategies based on appropriate levels of interest rate risk and monitors the results of those strategies. In determining the appropriate level of interest rate risk, the committee considers the impact on both earnings and capital given the current outlook on interest rates, regional economies, liquidity, business strategies, and other related factors

Consistent with our interest rate risk management process, on a quarterly basis, we run various simulation models including a static balance sheet and dynamic growth balance sheet. These models test the impact on net interest income and fair value of equity from changes in market interest rates under various scenarios. Under the static and dynamic growth models, rates are shocked instantaneously and ramped rates change over a 12-month and 24-month horizon based upon parallel yield curve shifts. Parallel shock scenarios assume instantaneous parallel movements in the yield curve compared to a flat yield curve scenario. Our nonparallel rate shock model involves analysis of interest income and expense under various changes in the shape of the yield curve.

Bank policy regarding interest rate risk simulations performed by our risk model currently specifies that for instantaneous parallel shifts of the yield curve, estimated net interest income at risk for the subsequent one-year period should not decline by more than 10.0% for a 100 bp shift and 15.0% for a 200 bp shift. Bank policy regarding economic value at risk simulations currently specifies that for instantaneous parallel shifts of the yield curve, estimated fair value of equity for the subsequent one-year period should not decline by more than 20.0% for a 100 bp shift and 25.0% for a 200 bp shift.

The following table shows the impact of an instantaneous and parallel change in rates, at the levels indicated, and summarizes the simulated change in net interest income and fair value of equity over a 12-month horizon as of the dates indicated.

	As of June	30, 2020	As of December 31, 2019			
	% Change in Net Interest Income	% Change in Fair Value of Equity	% Change in Net Interest Income	% Change in Fair Value of Equity		
Change in Interest Rates (Bps)						
+300	26.1%	27.2 %	20.2 %	8.3 %		
+200	18.6%	22.5 %	13.9 %	7.0 %		
+100	10.5%	14.2 %	7.4 %	4.7 %		
Base	0.0%	0.0 %	0.0 %	0.0 %		
-100	0.3%	(17.9)%	(8.0)%	(9.9)%		
-200	0.9%	(17.3)%	(13.0)%	(22.3)%		

The results above, as of June 30, 2020 and December 31, 2019, demonstrate that our balance sheet is asset sensitive, which means our assets have the opportunity to reprice at a faster pace than our liabilities, over the 12-month horizon. We have also observed that, historically, our deposit interest rates have adjusted more slowly than the change in the federal funds rate. This assumption is incorporated into our risk model and is generally not reflected in a gap analysis, which is the process by which we measure the repricing gap between interest rate-sensitive assets versus interest rate-sensitive liabilities. As of June 30, 2020, we had positive changes in net interest income in the down 100 and down 200 rate scenarios, whereas the results as of December 31, 2019, were negative percent changes in the down 100 and down 200 rate scenarios. This is primarily due to most loan yields being at their effective floors in the base case scenario as of June 30, 2020, and therefore, as interest expense falls in the down rate scenarios, interest income holds relatively steady. This results in positive changes in net interest income from the base case as of June 30, 2020.

The impact of our floating rate loans and floating rate transaction deposits are also reflected in the results shown in the above table. As of June 30, 2020, floating rate loans were 13.5% of the loans HFI, and floating rate transaction deposits were 6.5% of interest-bearing transaction deposits.

The assumptions incorporated into the model are inherently uncertain and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model's simulated results due to timing, magnitude, and frequency of interest rate changes, as well as changes in market conditions and the application and timing of various management strategies and the slope of the yield curve.

# **NON-GAAP FINANCIAL MEASURES**

Our accounting and reporting policies conform to GAAP and the prevailing practices in the banking industry. Certain financial measures used by management to evaluate our operating performance are discussed in this report as supplemental non-GAAP performance measures. In accordance with the SEC's rules, we classify a financial measure as being a non-GAAP financial measure if that financial measure excludes or includes amounts, or is subject to adjustments that have the effect of excluding or including amounts, that are included or excluded, as the case may be, in the most directly comparable measure calculated and presented in accordance with GAAP as in effect from time to time in the U.S.

Management and the board of directors review tangible book value per share, tangible common equity to tangible assets, and PPP-adjusted metrics as part of managing operating performance. However, these non-GAAP financial measures that we discuss in this report should not be considered in isolation or as a substitute for the most directly comparable or other financial measures calculated in accordance with GAAP. Moreover, the manner in which we calculate the non-GAAP financial measures that are discussed in this report may differ from that of other companies reporting measures with similar names. It is important to understand how such other banking organizations calculate and name their financial measures similar to the non-GAAP financial measures discussed in this report when comparing such non-GAAP financial measures.

## Tangible Assets, Tangible Equity, and Tangible Book Value

Tangible Book Value Per Common Share. Tangible book value per common share is a non-GAAP measure commonly used by investors, financial analysts, and investment bankers to evaluate financial institutions. We believe that this measure is important to many investors in the marketplace who are interested in changes from period to period in book value per common share exclusive of changes in intangible assets. We calculate tangible book value per common share as total stockholders' equity, less intangible assets, divided by the outstanding number of shares of our common stock at

the end of the relevant period. Intangible assets have the effect of increasing total book value while not increasing tangible book value. The most directly comparable GAAP financial measure for tangible book value per common share is book value per common share.

Tangible Common Equity to Tangible Assets. Tangible common equity to tangible assets is a non-GAAP measure generally used by investors, financial analysts, and investment bankers to evaluate financial institutions. We believe that this measure is important to many investors in the marketplace who are interested in the relative changes from period to period of tangible common equity to tangible assets, each exclusive of changes in intangible assets. Intangible assets have the effect of increasing both total stockholders' equity and assets while not increasing our tangible common equity or tangible assets. We calculate tangible common equity as total stockholders' equity less intangible assets, and we calculate tangible assets as total assets less intangible assets. The most directly comparable GAAP financial measure for tangible common equity to tangible assets is total common stockholders' equity to total assets.

As a result of previous acquisitions, we have a small amount of intangible assets. As of June 30, 2020, total intangible assets were \$1.5 million, which is less than 1.0% of total assets.

The following table reconciles, as of the dates set forth below, stockholders' equity to tangible common equity, and assets to tangible assets, and presents related resulting ratios.

(dollars in thousands, except per share data)	June 30, 2020			March 31, 2020		June 30, 2019	
Tangible common equity			_		_		
Total stockholders' equity	\$	271,117	\$	264,175	\$	237,911	
Adjustments:							
Intangible assets		(1,546)		(1,546)		(1,546)	
Total tangible common equity (non-GAAP)	\$	269,571	\$	262,629	\$	236,365	
Common shares outstanding		7,322,532		7,322,532		7,300,246	
Book value per common share	\$	37.03	\$	36.08	\$	32.59	
Tangible book value per common share (non-GAAP)	\$	36.81	\$	35.87	\$	32.38	
Tangible assets							
Total assets	\$	2,361,866	\$	2,010,701	\$	1,892,918	
Adjustments:							
Intangible assets		(1,546)		(1,546)		(1,546)	
Total tangible assets (non-GAAP)	\$	2,360,320	\$	2,009,155	\$	1,891,372	
Total stockholder's equity to assets		11.48%		13.14%		12.57%	
Tangible common equity to tangible assets (non-GAAP)		11.42%		13.07%		12.50%	

## PPP-Adjusted Metrics

In the second quarter of 2020, Red River Bank originated 1,384 PPP loans totaling \$199.0 million. As of June 30, 2020, unamortized PPP origination fees were \$6.3 million, resulting in \$192.7 million of PPP loans, net of deferred income, or 11.9% of loans HFI. The average PPP loan size was \$144,000.

PPP loans were implemented as a response to the COVID-19 pandemic and have characteristics that are different than the rest of our loan portfolio, including being short-term in nature (24 months or less depending on loan forgiveness), having a lower than market interest rate, and only being originated during the second quarter of 2020. Because of these factors, management believes that PPP-adjusted metrics provide a more accurate portrayal of certain aspects of the Company's financial condition and performance. Accordingly, we believe it is important to investors to see certain of our metrics with PPP loans excluded. The most directly comparable GAAP financial measure for PPP-adjusted metrics is total loans HFI.

The following table reconciles, as of the dates set forth below, non-PPP loans to total loans HFI and presents certain ratios using non-PPP loans:

(dollars in thousands)	June 30, 2020		December 31, 2019		June 30, 2019
Non-PPP loans HFI					
Loans HFI	\$	1,615,298	\$ 1,438,924	\$	1,393,154
Adjustments:					
PPP loans, net		(192,655)	_		_
Non-PPP loans HFI (non-GAAP)	\$	1,422,643	\$ 1,438,924	\$	1,393,154
Assets excluding PPP loans, net					
Assets	\$	2,361,866	\$ 1,988,225	\$	1,892,918
Adjustments:					
PPP loans, net		(192,655)	_		_
Assets excluding PPP loans, net (non-GAAP)	\$	2,169,211	\$ 1,988,225	\$	1,892,918
Allowance for loan losses	\$	14,882	\$ 13,937	\$	13,591
Deposits	\$	2,069,322	\$ 1,721,120	\$	1,634,590
Loans HFI to deposits ratio		78.06%	83.6%		85.23%
Non-PPP loans HFI to deposits ratio (non-GAAP)		68.75%	83.6%		85.23%
Allowance for loan losses to loans HFI		0.92%	0.97%		0.98%
Allowance for loan losses to non-PPP loans HFI (non-GAAP)		1.05%	0.97%		0.98%

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

There were no material changes or developments during the reporting period with respect to methodologies that we use when applying critical accounting policies and developing critical accounting estimates as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2019.

Our consolidated financial statements are prepared in accordance with GAAP and with general practices within the financial services industry. Application of these principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period in the consolidated financial statements and accompanying notes. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under current circumstances. These assumptions form the basis for our judgments about the carrying values of assets and liabilities that are not readily available from independent, objective sources. We evaluate our estimates on an ongoing basis. Use of alternative assumptions may have resulted in significantly different estimates. Actual results may differ from these estimates.

# RECENT ACCOUNTING PRONOUNCEMENTS

See "Item 1. Financial Statements – Note 1. Summary of Significant Accounting Policies – Accounting Standards Adopted in 2020" and " – Recent Accounting Pronouncements."

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

Quantitative and qualitative disclosures about market risk are presented in our Annual Report on Form 10-K for the year ended December 31, 2019, under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Asset-Liability Management - Interest Rate Sensitivity and Market Risk." Additional information as of June 30, 2020, is included herein under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Asset-Liability Management - Interest Rate Sensitivity and Market Risk."

## Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures

As of the end of the period covered by this report, an evaluation was performed by the Company, under the supervision and with the participation of its management, including its Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer), of the effectiveness of the design and operation of its disclosure controls and procedures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act) were effective as of the end of the period covered by this report.

Changes in internal control over financial reporting

There were no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the second quarter of 2020 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

From time to time, we, including our subsidiaries, may be or become involved in various legal matters arising in the normal course of business. In the opinion of management, neither we, nor any of our subsidiaries, are involved in any legal proceeding the resolution of which is expected to have a material adverse effect on our consolidated results of operations, financial condition, or cash flows. However, one or more unfavorable outcomes in any claim or litigation against us or our subsidiaries could have a material adverse effect for the period in which they are resolved. In addition, regardless of their merits or ultimate outcomes, such matters are costly, divert management's attention, and may materially and adversely affect our reputation or that of our subsidiaries, even if resolved favorably.

## Item 1A. Risk Factors

For information regarding risk factors that could affect our business, financial condition, and results of operations, see the information in "Part I - Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019. There have been no material changes to the risk factors disclosed in our most recent Annual Report on Form 10-K except for the risk factors listed below.

The COVID-19 pandemic is adversely affecting our business, financial condition, and results of operations, and the ultimate impact will depend on future developments which are uncertain and cannot be predicted, including the scope and duration of the pandemic and actions taken by governmental authorities in response to the pandemic.

The COVID-19 pandemic is creating extensive disruptions to the global economy and to the lives of individuals throughout the world. Governments, businesses, and the public are taking unprecedented actions to contain the spread of COVID-19 and to mitigate its effects, including quarantines, travel bans, shelter-in-place orders, closures of businesses and schools, fiscal stimulus, and legislation designed to deliver monetary aid and other relief. While the scope, duration, and full effects of COVID-19 are rapidly evolving and not fully known, the pandemic and related efforts to contain it have disrupted global economic activity, adversely affected the functioning of financial markets, prompted decreases in interest rates, increased economic and market uncertainty, and disrupted trade and supply chains. If these implications continue for a prolonged period or result in sustained economic stress, many of the risk factors identified in our Annual Report on Form 10-K could be exacerbated and such effects could have a material adverse effect on us in a number of ways related to credit, collateral, interest rate risk, profitability, operations, liquidity, and capital as described in more detail below.

• <u>Credit and Collateral Risk</u>. Our business depends on our ability to successfully measure and manage credit risk. As a lender, we are exposed to the risk that our borrowers will be unable to repay their loans according to their terms, and the collateral securing repayment of their loans, if any, may not be sufficient to ensure repayment. In addition, there are risks inherent in making any loan, including risks with respect to the period of time over which the loan may be repaid, risks relating to proper loan underwriting, risks resulting from changes in economic and industry conditions, and risks inherent in dealing with individual borrowers. The creditworthiness of a borrower is affected by many factors, including local market conditions and general economic conditions. These risks are particularly heightened as a result of the COVID-19 pandemic.

Concern about the spread of COVID-19 has caused, and may continue to cause, business shutdowns, limitations on commercial activity and financial transactions, labor shortages, supply chain interruptions, increased unemployment and commercial property vacancy rates, reduced profitability and ability for property owners to make mortgage payments, and overall economic and financial market instability. All of these factors could cause our customers to be unable to make scheduled loan payments. If the effects of COVID-19 result in widespread and sustained repayment shortfalls on loans in our portfolio, we could incur significant delinquencies, foreclosures, and credit losses, particularly if the available collateral is insufficient to cover our exposure.

The future effects of COVID-19 on economic activity could also negatively affect collateral values associated with our existing loans and our ability to liquidate such collateral. Further, in the event of delinquencies, regulatory changes and policies designed to protect borrowers may slow or prevent us from making business decisions or may result in a delay in our taking certain remedial actions, such as foreclosure. All of these factors could cause the level of our nonperforming loans, charge-offs, and delinquencies to increase, potentially requiring significant additional provisions for credit losses.

• <u>Interest Rate and Profitability Risk</u>. Our net interest income, lending activities, deposits, and profitability could be negatively affected by volatility in interest rates and other factors resulting from uncertainties stemming from COVID-19. In March 2020, the Federal Reserve lowered the target federal funds rate to 0.25%, citing concerns about the impact of COVID-19 on markets and stress in the energy sector. This decrease in interest rates is expected to cause a decrease in our net interest income and net income. Higher income volatility from

changes in interest rates and spreads to benchmark indices could also cause a decrease in current fair market values of our assets. Fluctuations in interest rates may impact both the level of income and expense recorded on some of our assets and liabilities and the market value of applicable interest-earning assets and interest-bearing liabilities, which could, in turn, negatively affect our net income.

In addition to risks resulting from changes in the interest rates, our profitability may be negatively affected by other aspects of the COVID-19 pandemic. We temporarily reduced or eliminated (and could reduce or eliminate again) several of our normal customer service fees, which decreased (and could continue to decrease) our noninterest income, and in turn, our net income. The PPP loans that we originated may not be profitable for us because those loans have low interest rates and our related fees may be offset by increases in our provision for loan losses and our cost for implementing the program. We have also experienced (and could continue to experience) lower than normal demand for our non-PPP loans due to the economic downturn related to the COVID-19 pandemic.

Operational Risk. Our social-distancing measures and current and future restrictions on our workforce's access to our facilities could limit our ability to meet customer servicing expectations and have a material adverse effect on our operations. We rely on business processes and banking center activity that largely depend on people and technology, including access to information technology systems, as well as information, applications, payment systems, and other services provided by third parties. In response to COVID-19, we modified our business practices with social-distancing measures that include, among other precautions, offering lobby access through appointments, spreading out employees, and facilitating certain employees to work remotely from their homes. It could become necessary to resume these precautions in the future while simultaneously experiencing a significant increase in our employees' workloads due to increased customer needs and social-distancing guidelines. Technology in employees' homes may not be as robust as in our offices and could cause the networks, information systems, applications, and other tools available to employees to be more limited or less reliable than in our offices. The continuation of these work-from-home measures and increased electronic interaction with our customers also introduces additional operational risk, including increased cybersecurity risk. These cyber risks include greater phishing, malware, and other cybersecurity attacks, vulnerability to disruptions of our information technology infrastructure and telecommunications systems for remote operations, increased risk of unauthorized dissemination of confidential information, limited ability to restore the systems in the event of a systems failure or interruption, greater risk of a security breach resulting in destruction or misuse of valuable information, and potential impairment of our ability to perform critical functions, including wiring funds, all of which could expose us to risks of data or financial lo

Moreover, we rely on many third parties in our business operations, including appraisers of real property collateral; title companies; vendors that supply essential services such as loan servicers, providers of financial information, systems, analytical tools, and electronic payment and settlement systems; and local and federal government agencies, offices, and courthouses. In light of the measures in responding to the pandemic, many of these entities may limit the availability of and access to their services. For example, mortgage loan origination could be delayed due to the limited availability of title companies or title attorneys and real estate appraisers for the collateral. Loan closings could be delayed related to reductions in available staff in recording offices or the closing of courthouses in certain parishes, which slows the process for title work, mortgage, and Uniform Commercial Code filings in those parishes. If the third-party service providers continue to have limited capacities for a prolonged period or if additional limitations or potential disruptions in these services materialize, it may materially and adversely affect our operations.

- <u>Liquidity Risk</u>. Liquidity is essential to our business. Our most important source of funds is deposits, because we use those deposits to fund operations. During the COVID-19 pandemic, we may experience heightened liquidity risk. Customers may withdraw deposits to meet obligations during this time of business interruptions, or they may withdraw funds to keep cash on hand at home. Large depositors may withdraw funds in excess of FDIC deposit insurance limits as a result of economic concerns. During this challenging economic environment, our customers may also be more dependent on our credit commitments, and increased draws under currently unfunded lines of credit could increase our need for liquidity. In addition, we have offered payment deferral accommodations on many of the loans in our portfolio. The resulting delay in our receipt of regularly scheduled payments may reduce available funding. Also, our investment securities provide an alternative source of funds. We invest excess funds in mortgage-backed securities and municipal bonds, among other securities. If mortgage refinancing throughout the mortgage industry declines due to job losses, appraisal issues, or the availability of other third-party providers, cash flows from mortgage-backed securities could decline. The municipal bond sector could also be affected due to changes in tax revenues. Any of these events could reduce our normal levels of liquidity.
- <u>Capital Risk</u>. Adequate levels of capital enhance our ability to withstand periods of financial stress such as during the ongoing COVID-19 pandemic. For this reason, we are subject to significant regulatory capital requirements, and we currently satisfy all of those requirements. However, the ultimate impact of the pandemic is unknown.

Prolonged pressures could deplete our reserves, requiring us to raise additional capital to provide sufficient resources and liquidity to meet applicable regulatory requirements, as well as to satisfy our commitments and business needs.

Our ability to raise additional capital depends on a number of factors, including without limitation our financial condition and performance, conditions in the capital markets, economic conditions, investor perceptions regarding the banking industry, and governmental activities. Many of these factors are beyond our control, and uncertainty relating to all of these factors has been significantly enhanced by the COVID-19 pandemic. In recent months, the pandemic has substantially increased economic and demand uncertainty and has led to disruption and volatility in the global capital markets. The market price for securities of publicly traded financial institutions has fluctuated dramatically, as has the public trading price of our common stock. If we need to raise additional capital in the current market environment, there is no assurance we will be successful, or that we will be able to raise capital on terms acceptable to us or without significant dilution to our existing shareholders. If we fail to maintain capital sufficient to meet regulatory requirements, we could be subject to enforcement actions or other regulatory consequences.

Because there have been no recent global pandemics of comparable global impact, we do not yet know the full extent of COVID-19's effects on our business, operations, or the global economy as a whole. Any future development will be highly uncertain and cannot be predicted, including the scope and duration of the pandemic, the effectiveness of our social-distancing accommodation arrangements, third party providers' ability to support our operations, and any actions taken by governmental authorities and other third parties in response to the pandemic. The uncertain future development of this crisis and the pandemic's enhancement of the various risks described above could have a material adverse effect on our business, financial condition, and results of operations.

As a participating lender in the PPP, we are subject to additional risks of litigation from our customers or other parties and regulatory enforcement regarding our processing and forgiveness of PPP loans, as well as risks that the SBA may not fund some or all PPP loan guaranties.

The CARES Act included a significant loan program administered through the SBA referred to as the PPP. Under the PPP, small businesses and other entities and individuals can apply for loans from existing SBA lenders and other approved regulated lenders that enroll in the program, subject to numerous limitations and eligibility criteria. We are participating as a lender in the PPP. The PPP became available on April 3, 2020; however, because of the short time frame between the passing of the CARES Act and the opening of the PPP, there was and continues to be a significant amount of ambiguity in the laws, rules, and guidance regarding requirements for eligibility, underwriting, origination, funding, and forgiveness of the loans. This ambiguity and the speed which was necessary to implement the program and process the forgiveness of the loans expose us to regulatory and legal risks relating to noncompliance with the PPP.

Since the opening of the PPP, numerous other banks have been subject to litigation regarding the process and procedures that those banks used in processing applications for the PPP. We may be exposed to similar litigation from customers, non-customers, and agents that approached us regarding PPP loans and regarding our procedures for processing applications, funding PPP loans, and coordinating the forgiveness of the loans. Litigation can be costly, regardless of the outcome. If any such litigation is initiated against us, it may result in significant financial liability, significant litigation costs, or adversely affect our reputation.

PPP loans are also subject to regulatory requirements that require forbearance of loan payments for a specified time and limit our ability to pursue all available remedies in the event of a loan default. If a borrower under a PPP loan fails to qualify for loan forgiveness, we are at the heightened risk of holding these loans at unfavorable interest rates as compared to the loans to customers to whom we would otherwise have extended credit.

We also have credit risk on PPP loans if a determination is made by the SBA that there is a deficiency in the manner in which the loan was originated, funded, or serviced by us, such as an issue with the eligibility of a borrower to receive a PPP loan. Such deficiencies may or may not be related to the ambiguity in the laws, rules, and guidance regarding the operation of the PPP. In the event of a loss resulting from a default on a PPP loan and a determination by the SBA that there was a deficiency in the manner in which the PPP loan was originated, funded, or serviced, the SBA may deny its liability under the guaranty, reduce the amount of the guaranty, or, if it has already paid under the guaranty, seek recovery from us of any loss related to the deficiency. In addition, we have credit risk related to how forgiveness of the loans is handled and how the forgiveness amounts are determined. Regarding forgiveness of the PPP loans, governmental agencies have, and may continue to, change the rules or create new rules that could negatively impact us. Any of these legal, regulatory, and credit risks related to our participation in the PPP could have a material adverse effect on our business, financial condition, and results of operations.

# Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds

On May 7, 2019, we sold 663,320 new shares of our common stock at a public offering price of \$45.00 per share in our IPO, including 90,000 shares sold pursuant to the exercise of the underwriters' option to purchase additional shares in the

offering. The offer and sale of shares in the IPO were registered under the Securities Act pursuant to a registration statement on Form S-1 (File No. 333-230798), which the SEC declared effective on May 2, 2019. FIG Partners, LLC and Stephens Inc. acted as underwriters. The offering commenced on May 3, 2019, and did not terminate until the sale of all of the shares offered. There has been no material change in the planned use of proceeds from our IPO as described in our Prospectus filed with the SEC on May 3, 2019, pursuant to Rule 424(b)(4) under the Securities Act.

# Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

None.

# Item 6. Exhibits

NUMBER	DESCRIPTION
3.1	Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to the Company's Form S-1 filed with the SEC on April 10, 2019)
3.2	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to the Company's Form S-1 filed with the SEC on April 10, 2019).
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1	Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**
32.2	Certification of Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**
101	The following financial information from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, is formatted in Inline Extensible Business Reporting Language (XBRL): (i) the Unaudited Consolidated Balance Sheets, (ii) the Unaudited Consolidated Statements of Income, (iii) the Unaudited Consolidated Statements of Comprehensive Income, (iv) the Unaudited Consolidated Statements of Changes in Stockholders' Equity, (v) the Unaudited Consolidated Statements of Cash Flows, and (vi) the Notes to Unaudited Consolidated Financial Statements.
101.INS	Inline XBRL Instance Document* - The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document*
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document*
101.DEF	Inline XBRL Taxonomy Extension Definitions Linkbase Document*
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document*
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document*
104	Cover Page Interactive Data File* - Formatted as Inline XBRL and contained within the Inline XBRL Instance Document in Exhibit 101.
*	Filed herewith
**	These exhibits are furnished herewith and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# RED RIVER BANCSHARES, INC.

Date: August 10, 2020

By: /s/ R. Blake Chatelain

R. Blake Chatelain

President and Chief Executive Officer

(Principal Executive Officer)

Date: August 10, 2020

By: /s/ Isabel V. Carriere

Isabel V. Carriere, CPA, CGMA

Executive Vice President and Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

## **CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

- I, R. Blake Chatelain, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Red River Bancshares, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2020 By: /s/ R. Blake Chatelain

R. Blake Chatelain
President and Chief Executive Officer
(Principal Executive Officer)

## **CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Isabel V. Carriere, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Red River Bancshares, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2020 By: /s/ Isabel V. Carriere

Isabel V. Carriere, CPA, CGMA

Executive Vice President and Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Red River Bancshares, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, R. Blake Chatelain, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 10, 2020 By: /s/ R. Blake Chatelain

R. Blake Chatelain
President and Chief Executive Officer
(Principal Executive Officer)

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Red River Bancshares, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Isabel V. Carriere, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 10, 2020 By: /s/ Isabel V. Carriere

Isabel V. Carriere, CPA, CGMA

Executive Vice President and Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)